

***Bata***

**Global Hedge Position**

31/03/2015

## Contents

---

- Global view
  - Hedging Summary
  - Hedging Performance
  - Options premium synthesis (if any)
  - Sensitivity
- Detailed analysis by currency
  - Historical & forward curves vs budget & hedge rates
  - Hedge Schedule
  - Hedging Analysis

Global view

# Hedging Summary

	Hedge Reference	CCY	Hedged Notional	Exposure	Evolution in %	Hedge Ratio	Option Ratio	Hedge Rate	
								excl. premiums	inc. premiums
<b>EURKES</b>	Kenya-2014-Q1	EUR	0	375,000		0%	0%		
	Kenya-2014-Q2	EUR	0	375,000	+0%	0%	0%		
	Kenya-2014-Q3	EUR	0	596,000	+59%	0%	0%		
	Kenya-2014-Q4	EUR	0	362,000	-39%	0%	0%		
	Kenya-2015-Q1	EUR	0	375,000	+4%	0%	0%		
	Kenya-2015-Q2	EUR	0	375,000	+0%	0%	0%		
	Kenya-2015-Q3	EUR	0	375,000	+0%	0%	0%		
<b>USDKES</b>	Kenya-2014-Q1	USD	600,000	6,000,000		10%	0%	86.6500	86.6500
	Kenya-2014-Q2	USD	1,445,000	6,000,000	+0%	24%	0%	87.4500	87.4500
	Kenya-2014-Q3	USD	300,000	6,000,000	+0%	5%	0%	89.5000	89.5000
	Kenya-2014-Q4	USD	500,000	5,260,000	-12%	10%	0%	89.8100	89.8100
	Kenya-2015-Q1	USD	0	6,450,000	+23%	0%	0%		
	Kenya-2015-Q2	USD	0	5,550,000	-14%	0%	0%		
	Kenya-2015-Q3	USD	0	6,000,000	+8%	0%	0%		

# Hedging Performance

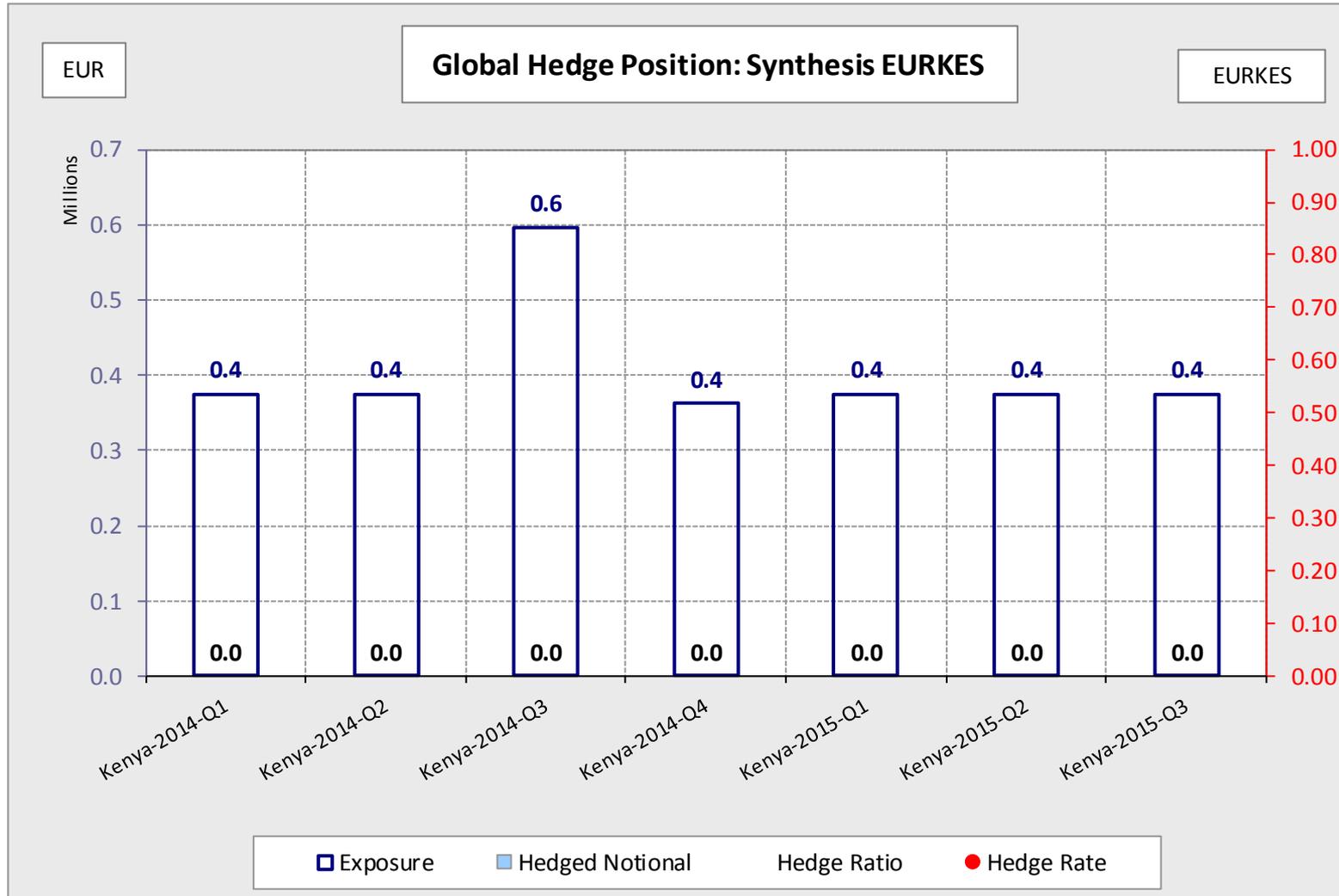
	Hedge Reference	CCY	Hedged Notional	Countervalue (KES)	Hedge Rate	Budget Rate	Performance	Options Premium (USD)	All-in Performance
<b>EURKES</b>	Kenya-2014-Q1	EUR	0			121.4600		0	
	Kenya-2014-Q2	EUR	0			121.4600		0	
	Kenya-2014-Q3	EUR	0			121.4600		0	
	Kenya-2014-Q4	EUR	0			121.4600		0	
	Kenya-2015-Q1	EUR	0			121.4600		0	
	Kenya-2015-Q2	EUR	0			121.4600		0	
	Kenya-2015-Q3	EUR	0			121.4600		0	
<b>USDKES</b>	Kenya-2014-Q1	USD	600,000	51,990,000	86.6500	90.0000	2,010,000	0	2,010,000
	Kenya-2014-Q2	USD	1,445,000	126,365,250	87.4500	90.0000	3,684,750	0	3,684,750
	Kenya-2014-Q3	USD	300,000	26,850,000	89.5000	90.0000	150,000	0	150,000
	Kenya-2014-Q4	USD	500,000	44,905,000	89.8100	90.0000	95,000	0	95,000
	Kenya-2015-Q1	USD	0			90.0000		0	
	Kenya-2015-Q2	USD	0			90.0000		0	
	Kenya-2015-Q3	USD	0			90.0000		0	

Detailed analysis  
by currency

# EURKES - Historical & Planned



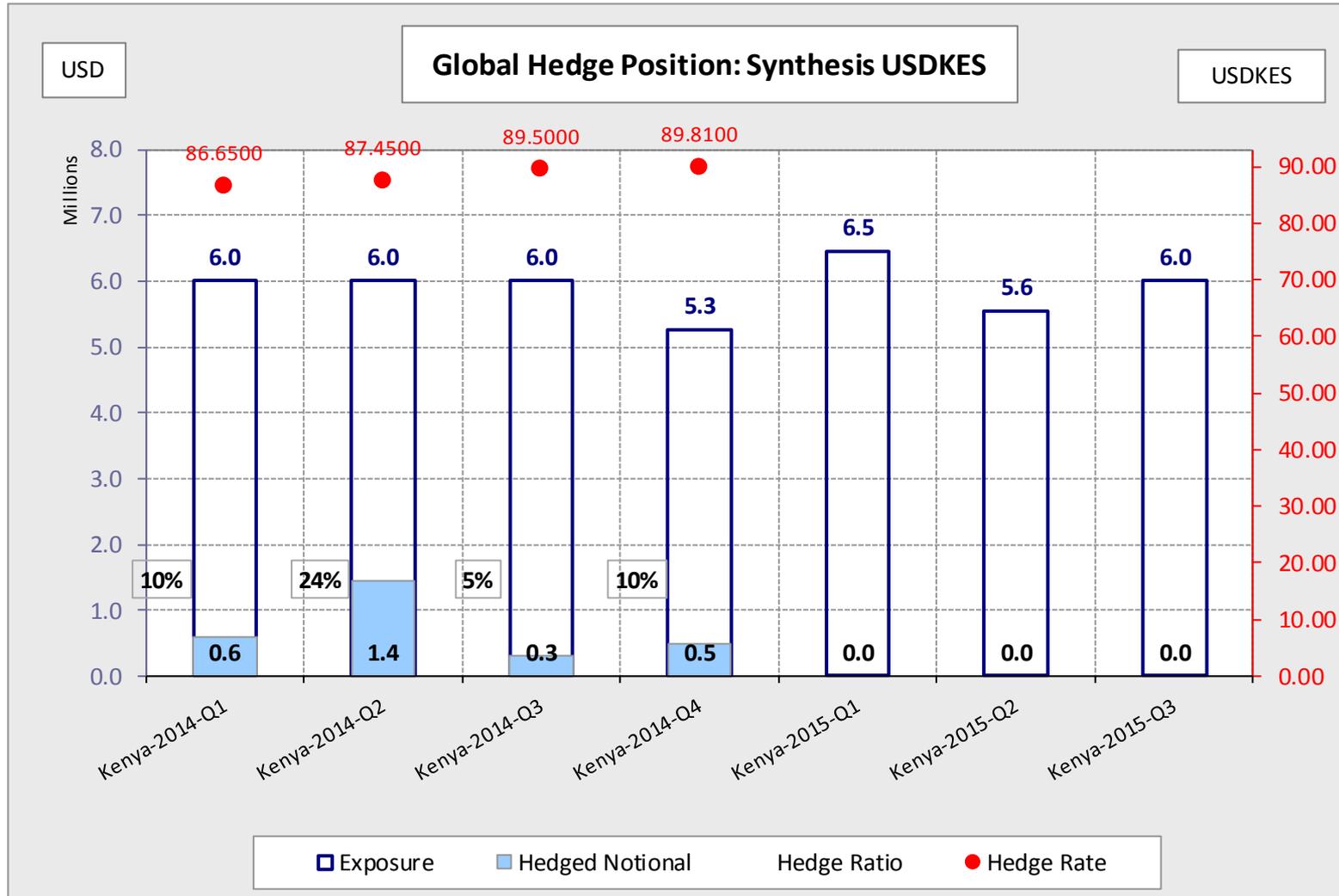
# EURKES - Synthesis



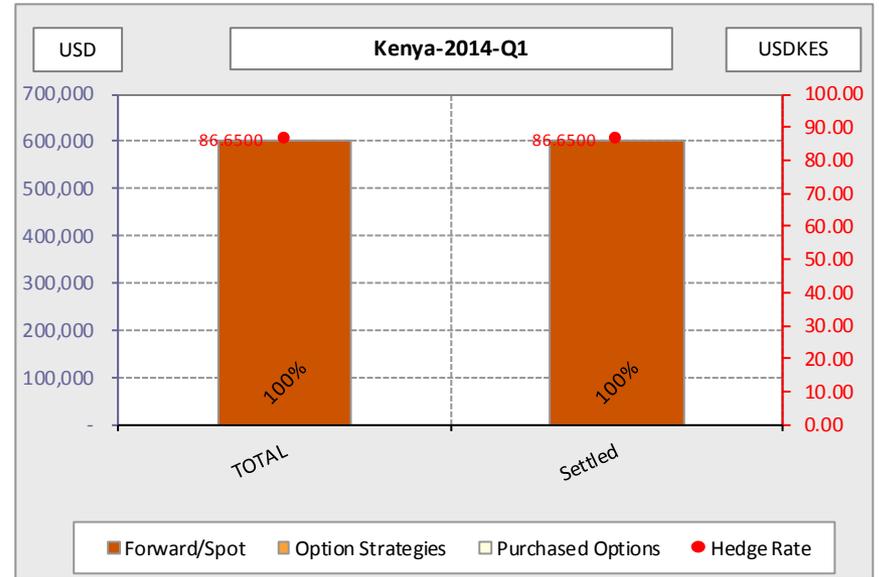
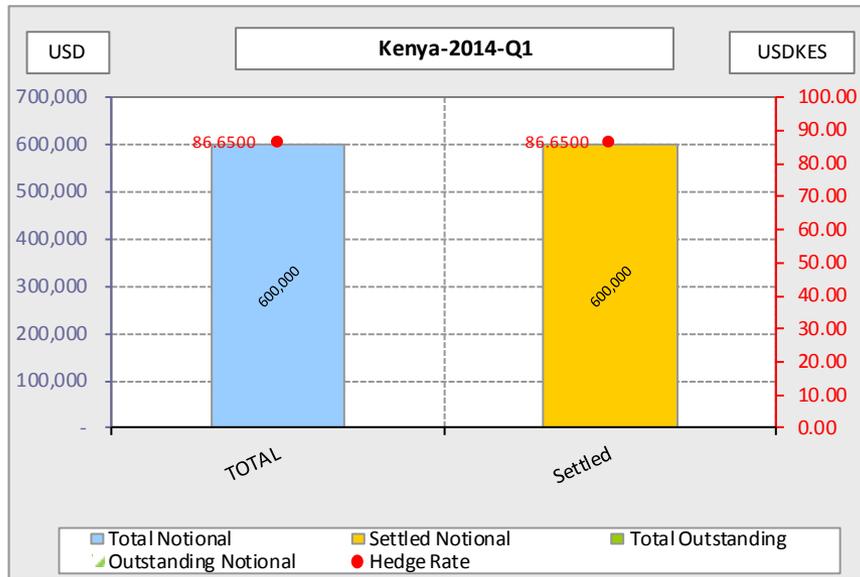
# USDKES - Historical & Planned



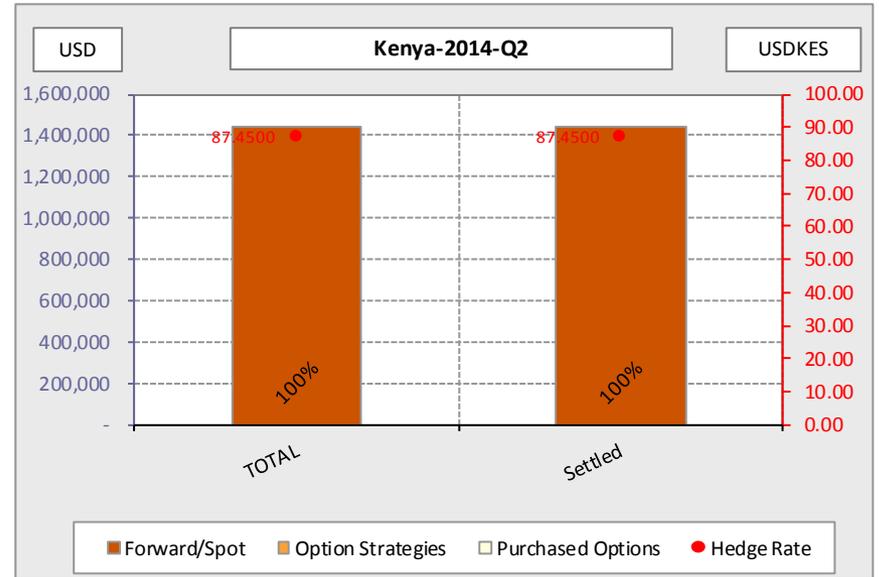
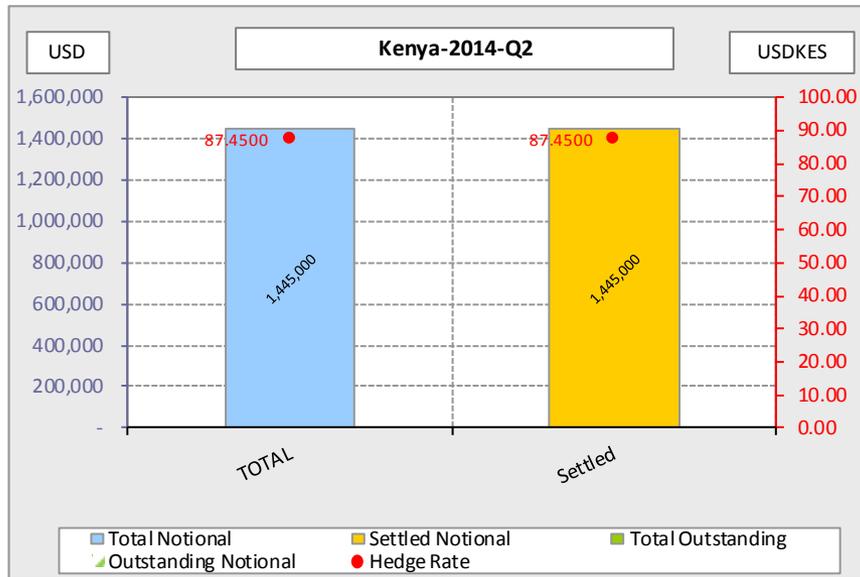
# USDKES - Synthesis



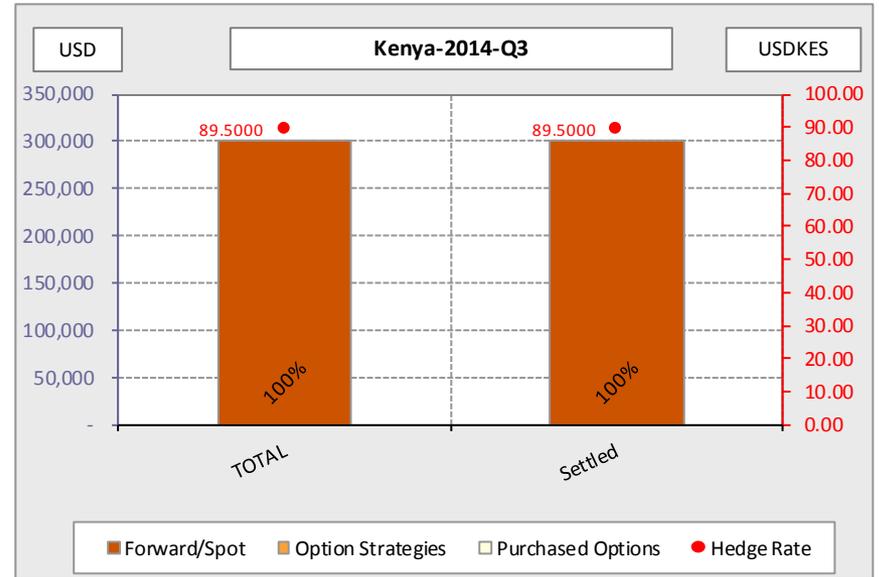
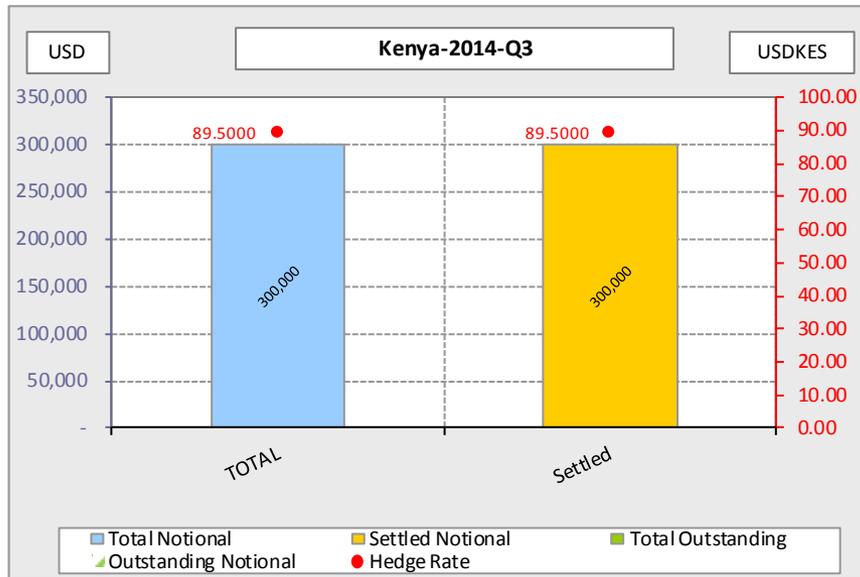
# USDKES - Kenya-2014-Q1



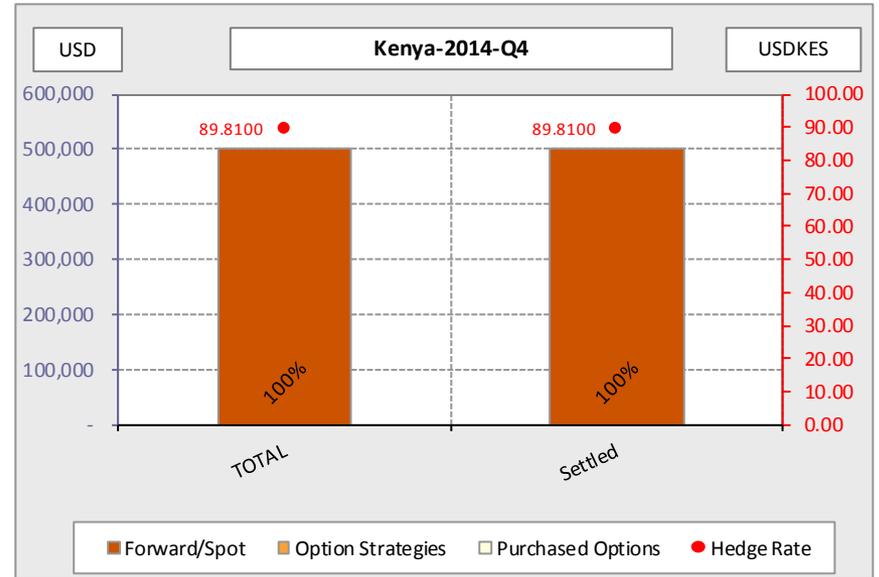
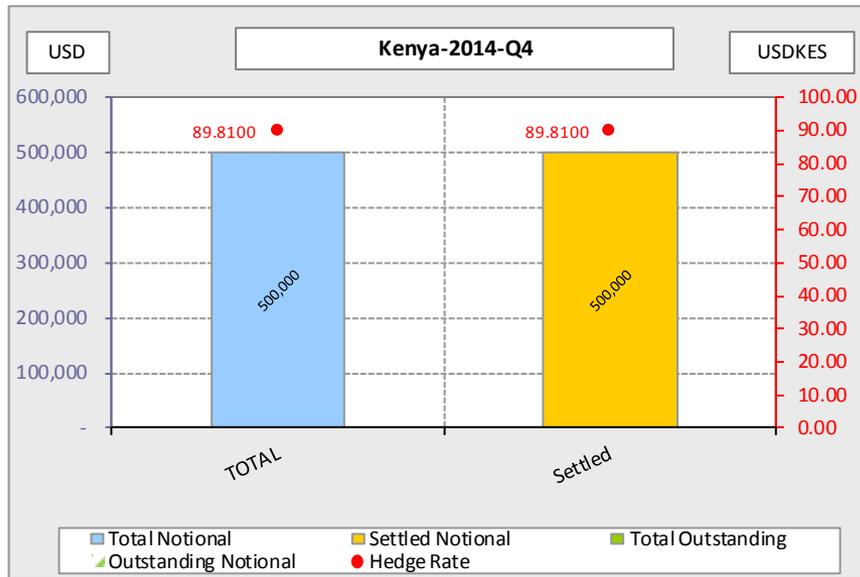
# USDKES - Kenya-2014-Q2



# USDKES - Kenya-2014-Q3



# USDKES - Kenya-2014-Q4



KERIUS Finance Suisse SARL  
Rue Cardinal Journet 27,  
1217 Meyrin - Genève, Suisse

Tel : + 41 22 566 40 52

*RC Genève, numéro fédéral: CH-660-2330011-1*

KERIUS Finance SAS  
17 rue Dupin,  
75006 Paris, France

Tel: +33 1 83 62 27 61

*RC Paris: 520 300 948*

Immatriculé au Registre Unique des Intermédiaire en Assurance, Banque et Finance (ORIAS) sous le n°13000716 au titre des activités de **Conseiller en Investissements Financiers**, enregistré auprès de l'Association Nationale des Conseils Financiers-CIF, association agréée par l'Autorité des Marchés Financiers .

[www.kerius-finance.com](http://www.kerius-finance.com)

Sébastien Rouzaire  
[s.rouzaire@kerius-finance.com](mailto:s.rouzaire@kerius-finance.com)

**Ce document a été préparé à l'usage des services financiers du Client. Ce document ou son contenu ne doivent pas être communiqués ou diffusés en externe sans l'accord préalable écrit de KERIUS FINANCE .**

Pour ce document, KERIUS FINANCE a été amenée à utiliser des informations et données chiffrées fournies par le Client. KERIUS FINANCE a pris ces données en compte sans réaliser de procédure d'audit et n'émettra en conséquence aucune opinion sur leur fiabilité. Ce document ne constitue pas une documentation contractuelle des transactions éventuellement décrites, ni une recommandation ou une sollicitation de mettre en place les transactions décrites. Tout Client intéressé par ce type de transactions ou procédure doit mener ses propres analyses pour vérifier l'adéquation à ses besoins, ainsi que les conséquences, notamment fiscales et comptables. Il lui appartient également de prendre les dispositions nécessaires à la mise en œuvre des décisions qu'il aura prises.

Ni KERIUS FINANCE ou ses administrateurs ou employés ne pourront être tenus responsables des conséquences de l'utilisation de ce document ou de la mise en place, totale ou partielle, par le client, des idées ou opérations décrites.

**This document has been prepared for the Finance department of the Client. It must not be communicated or published externally without prior written consent of KERIUS FINANCE**

For this document, KERIUS FINANCE used information and data provided by the Client. The Client agrees that KERIUS FINANCE took this information into account without auditing them or checking their accuracy and, as a consequence, without producing any opinion on their reliability. Please note that this document does not constitute a contractual documentation of the transactions or processes that may be described, nor a recommendation or solicitation to enter into the transactions or processes described herein. If the Client is interested in setting up this type of transactions or processes, the Client should conduct his own analysis of the suitability to his needs. The Client must also verify the consequences of his decisions, including accounting and fiscal aspects. The Client is also responsible for the implementation of his decisions.

Neither KERIUS FINANCE nor its directors and employees accept liability for any loss or damage resulting from the use of this document and expressly excludes all liability in respect of any implication of the described ideas or transactions on the Client's own specific particulars.