



GROUPE
LATECOERE

Global Hedge Position

29/06/2018

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 - Hedging Performance
 - Options premium synthesis (if any)
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- Detailed analysis by currency
 - Historical & forward curves vs budget & hedge rates
 - Hedge Schedule
 - Hedging Analysis

Global view

Hedging Summary

Hedging Minimum

	Hedge Reference	CCY	Hedged Notional	Exposure	Evolution in %	Hedge Ratio	Option Ratio	Hedge Rate	
								excl. premiums	inc. premiums
EURCZK	2014	EUR	-18,000,000	-18,000,000		100%	0%	25.400	25.400
	2015	EUR	-24,000,000	-24,000,000	+33%	100%	0%	27.149	27.149
	2016	EUR	-24,000,000	-24,000,000	+0%	100%	0%	27.170	27.170
	2017	EUR	-24,000,000	-24,000,000	+0%	100%	0%	26.873	26.873
	2018	EUR	-24,000,000	-24,000,000	+0%	100%	0%	26.528	26.528
	2019	EUR	-48,000,000	-48,000,000	+100%	100%	0%	25.791	25.791
EURUSD	2014	USD	-340,700,000	-340,700,000		100%	0%	1.3111	1.3111
	2015	USD	-365,000,000	-365,000,000	+7%	100%	0%	1.3275	1.3275
	2016	USD	-370,250,000	-370,250,000	+1%	100%	4%	1.1882	1.1882
	2017	USD	-326,000,000	-379,400,000	+2%	86%	0%	1.1405	1.1405
	2018	USD	-390,000,000	-428,800,000	+13%	91%	0%	1.1611	1.1611
	2019	USD	-429,000,000	-437,100,000	+2%	98%	10%	1.1710	1.1710
	2020	USD	-345,000,000	-416,100,000		83%	48%	1.2377	1.2377
	2021	USD	-30,000,000	-407,400,000	-7%	7%	7%	1.1900	1.1900
USDBRL	2014	USD	-9,000,000	-9,000,000		100%	0%	2.1100	2.1100
	2015	USD	-12,000,000	-12,000,000	+33%	100%	0%	2.6024	2.6024
	2016	USD	-9,600,000	-9,600,000	-20%	100%	0%	3.3918	3.3918
	2017	USD	-4,800,000	-12,000,000	+25%	40%	0%	3.7000	3.7000
USDMXN	2017	USD	-6,000,000	-6,000,000		100%	0%	18.2884	18.2884

Hedging Maximum

	Hedge Reference	CCY	Hedged Notional	Exposure	Evolution in %	Hedge Ratio	Option Ratio	Hedge Rate	
								excl. premiums	inc. premiums
EURCZK	2014	EUR	-18,000,000	-18,000,000		100%	0%	25.400	25.400
	2015	EUR	-24,000,000	-24,000,000	+33%	100%	0%	27.149	27.149
	2016	EUR	-24,000,000	-24,000,000	+0%	100%	0%	27.170	27.170
	2017	EUR	-24,000,000	-24,000,000	+0%	100%	0%	26.873	26.873
	2018	EUR	-24,000,000	-24,000,000	+0%	100%	0%	26.528	26.528
	2019	EUR	-48,000,000	-48,000,000	+100%	100%	0%	25.791	25.791
EURUSD	2014	USD	-340,700,000	-340,700,000		100%	0%	1.3111	1.3111
	2015	USD	-365,000,000	-365,000,000	+7%	100%	0%	1.3275	1.3275
	2016	USD	-370,250,000	-370,250,000	+1%	100%	4%	1.1882	1.1882
	2017	USD	-326,000,000	-379,400,000	+2%	86%	0%	1.1405	1.1405
	2018	USD	-390,000,000	-428,800,000	+13%	91%	0%	1.1611	1.1611
	2019	USD	-474,000,000	-437,100,000	+2%	108%	10%	1.1761	1.1761
	2020	USD	-545,000,000	-416,100,000		131%	48%	1.2323	1.2323
	2021	USD	-30,000,000	-407,400,000	-7%	7%	7%	1.1900	1.1900
USDBRL	2014	USD	-9,000,000	-9,000,000		100%	0%	2.1100	2.1100
	2015	USD	-12,000,000	-12,000,000	+33%	100%	0%	2.6024	2.6024
	2016	USD	-9,600,000	-9,600,000	-20%	100%	0%	3.3918	3.3918
	2017	USD	-4,800,000	-12,000,000	+25%	40%	0%	3.7000	3.7000
USDMXN	2017	USD	-6,000,000	-6,000,000		100%	0%	18.2884	18.2884

Hedging Performance

Hedging Minimum

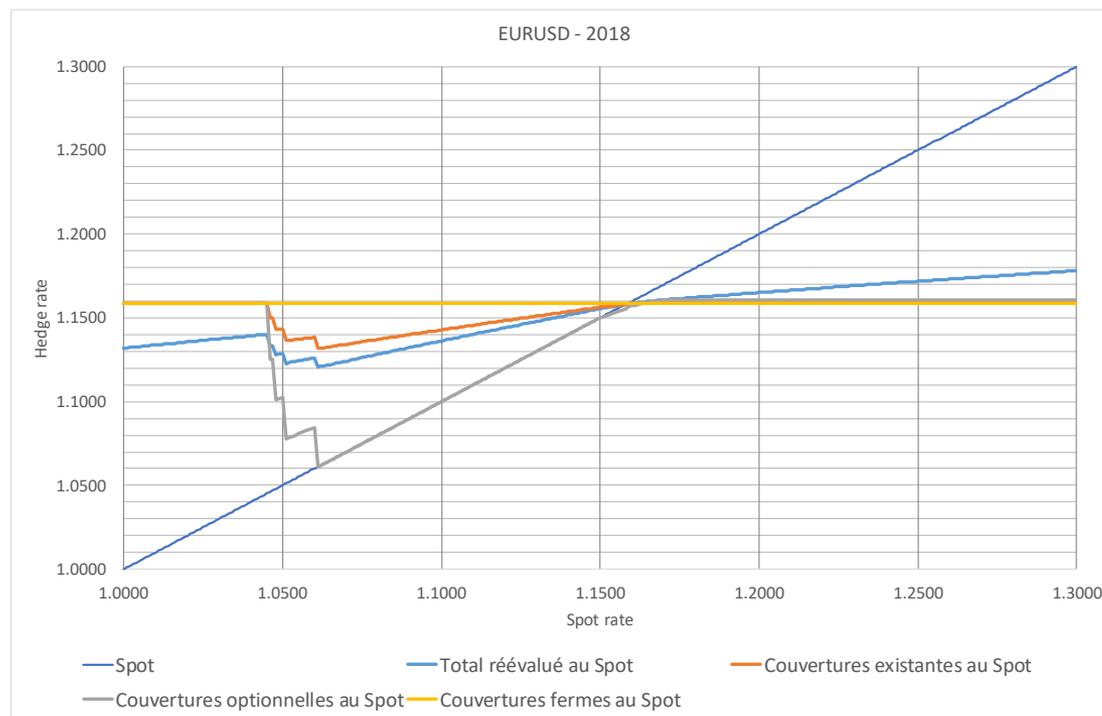
	Hedge Reference	CCY	Hedged Notional	Countervalue (CCY 2)	Hedge Rate	Budget Rate	Performance	Options Premium (EUR)	All-in Performance
EURCZK	2014	EUR	-18,000,000	457,200,000	25.4000	25.0000	7,200,000	0	7,200,000
	2015	EUR	-24,000,000	651,568,000	27.1487	26.7500	9,568,000	0	9,568,000
	2016	EUR	-24,000,000	652,080,000	27.1700	26.3000	20,880,000	0	20,880,000
	2017	EUR	-24,000,000	644,956,000	26.8732	27.0000	-3,044,000	0	-3,044,000
	2018	EUR	-24,000,000	636,672,000	26.5280	27.0000	-11,328,000	0	-11,328,000
	2019	EUR	-48,000,000	1,237,979,000	25.7912	25.7900	59,000	0	59,000
EURUSD	2014	USD	-340,700,000	446,695,900	1.3111	1.3500	7,485,362	0	7,485,362
	2015	USD	-365,000,000	484,521,192	1.3275	1.3500	4,591,803	0	4,591,803
	2016	USD	-370,250,000	439,922,808	1.1882	1.2400	12,495,319	0	12,495,319
	2017	USD	-326,000,000	371,798,366	1.1405	1.2400	22,939,881	0	22,939,881
	2018	USD	-390,000,000	452,827,109	1.1611	1.2400	21,373,655	0	21,373,655
	2019	USD	-429,000,000	502,348,101	1.1710	1.2400	20,393,750	0	20,393,750
	2020	USD	-345,000,000	427,012,632	1.2377	1.2400	513,020	0	513,020
	2021	USD	-30,000,000	35,700,000	1.1900	1.2400	1,016,536	0	1,016,536
USDBRL	2014	USD	-9,000,000	18,990,000	2.1100	1.9300	1,620,000	0	1,620,000
	2015	USD	-12,000,000	31,228,500	2.6024	2.4000	2,428,500	0	2,428,500
	2016	USD	-9,600,000	32,560,880	3.3918	2.5000	8,560,880	0	8,560,880
	2017	USD	-4,800,000	17,760,000	3.7000	3.0000	3,360,000	0	3,360,000
USDMXN	2017	USD	-6,000,000	109,730,450	18.2884	16.2000	12,530,450	0	12,530,450

Hedging Maximum

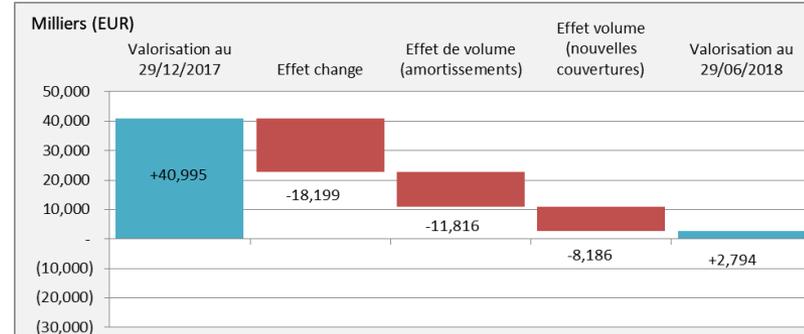
	Hedge Reference	CCY	Hedged Notional	Countervalue (CCY 2)	Hedge Rate	Budget Rate	Performance	Options Premium (EUR)	All-in Performance
EURCZK	2014	EUR	-18,000,000	457,200,000	25.4000	25.0000	7,200,000	0	7,200,000
	2015	EUR	-24,000,000	651,568,000	27.1487	26.7500	9,568,000	0	9,568,000
	2016	EUR	-24,000,000	652,080,000	27.1700	26.3000	20,880,000	0	20,880,000
	2017	EUR	-24,000,000	644,956,000	26.8732	27.0000	-3,044,000	0	-3,044,000
	2018	EUR	-24,000,000	636,672,000	26.5280	27.0000	-11,328,000	0	-11,328,000
	2019	EUR	-48,000,000	1,237,979,000	25.7912	25.7900	59,000	0	59,000
EURUSD	2014	USD	-340,700,000	446,695,900	1.3111	1.3500	7,485,362	0	7,485,362
	2015	USD	-365,000,000	484,521,192	1.3275	1.3500	4,591,803	0	4,591,803
	2016	USD	-370,250,000	439,922,808	1.1882	1.2400	12,495,319	0	12,495,319
	2017	USD	-326,000,000	371,798,366	1.1405	1.2400	22,939,881	0	22,939,881
	2018	USD	-390,000,000	452,827,109	1.1611	1.2400	21,373,655	0	21,373,655
	2019	USD	-474,000,000	557,492,760	1.1761	1.2400	18,783,183	0	18,783,183
	2020	USD	-545,000,000	671,604,911	1.2323	1.2400	1,737,900	0	1,737,900
	2021	USD	-30,000,000	35,700,000	1.1900	1.2400	1,016,536	0	1,016,536
USDBRL	2014	USD	-9,000,000	18,990,000	2.1100	1.9300	1,620,000	0	1,620,000
	2015	USD	-12,000,000	31,228,500	2.6024	2.4000	2,428,500	0	2,428,500
	2016	USD	-9,600,000	32,560,880	3.3918	2.5000	8,560,880	0	8,560,880
	2017	USD	-4,800,000	17,760,000	3.7000	3.0000	3,360,000	0	3,360,000
USDMXN	2017	USD	-6,000,000	109,730,450	18.2884	16.2000	12,530,450	0	12,530,450

Sensitivity EURUSD

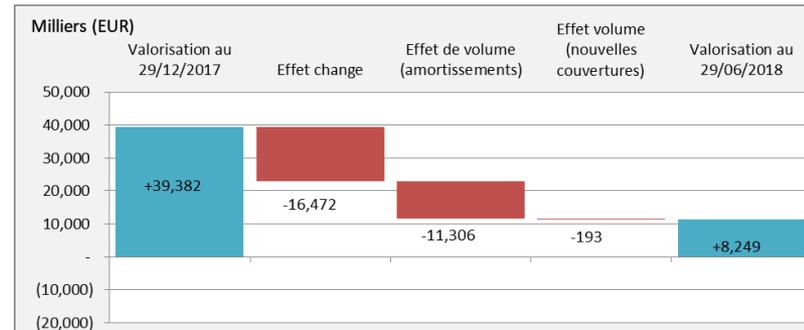
Spot de simulation	EURUSD - 2018			
	Total réévalué au Spot	Couvertures existantes au Spot	Couvertures optionnelles au Spot	Couvertures fermes au Spot
0.9000	1.1111	1.1586	1.1584	1.1587
0.9500	1.1220	1.1586	1.1584	1.1587
1.0000	1.1319	1.1586	1.1584	1.1587
1.0500	1.1286	1.1435	1.1025	1.1587
1.1000	1.1362	1.1428	1.1000	1.1587
1.1500	1.1554	1.1564	1.1497	1.1587
1.2000	1.1651	1.1592	1.1605	1.1587
1.2500	1.1718	1.1592	1.1605	1.1587
1.3000	1.1782	1.1592	1.1605	1.1587



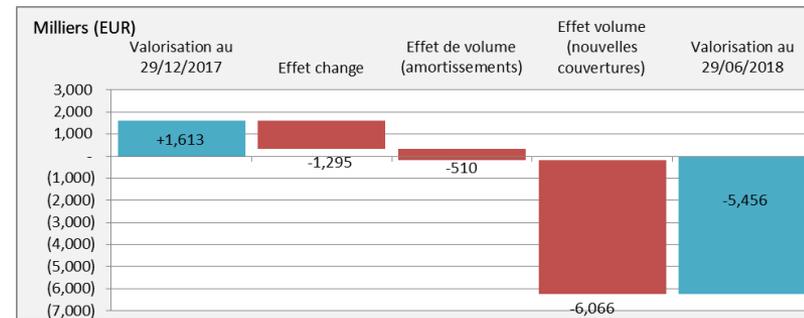
Fair Value



Intrinsec Value



Time Value

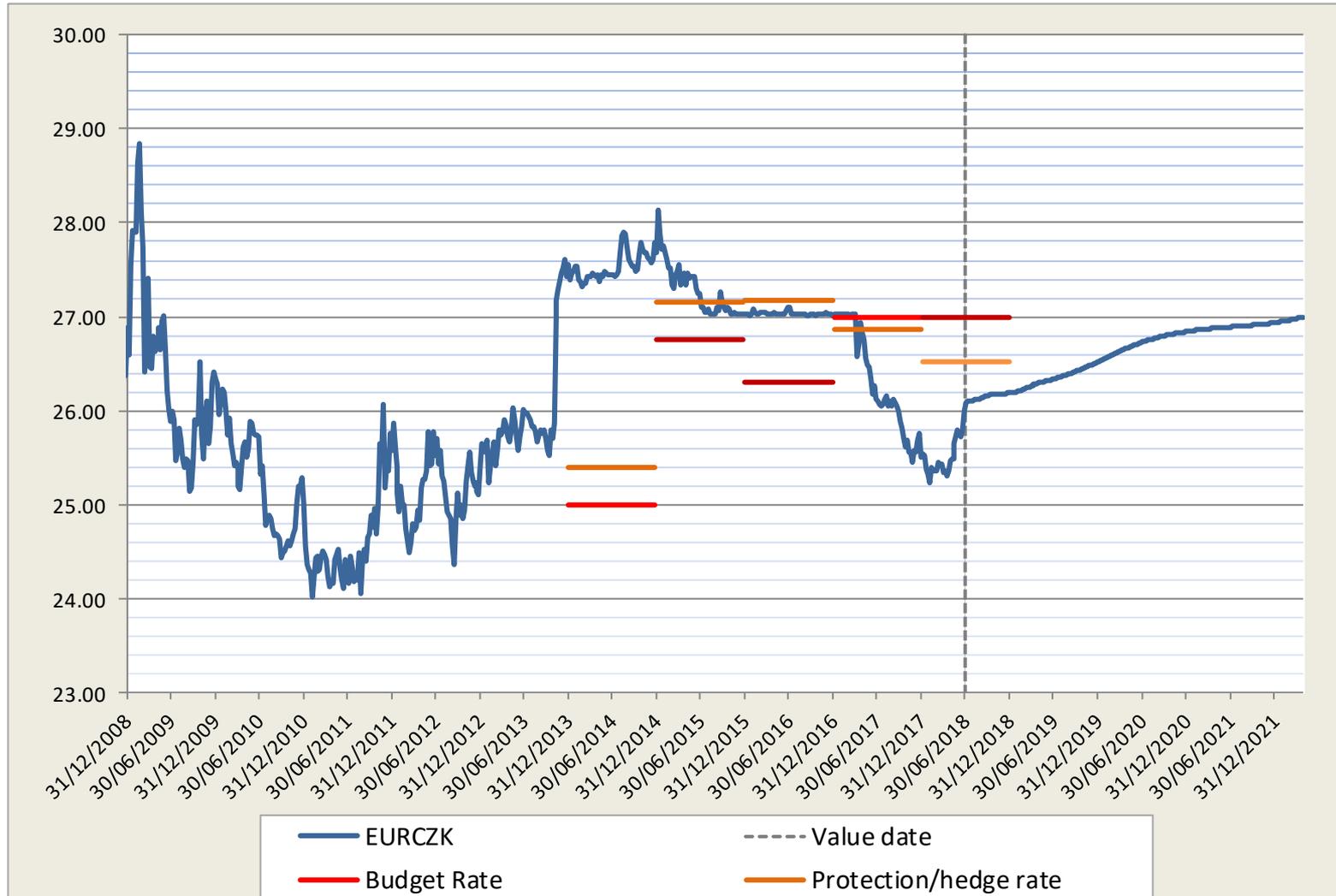


MTM Analysis CCY/Volume effect (Table)

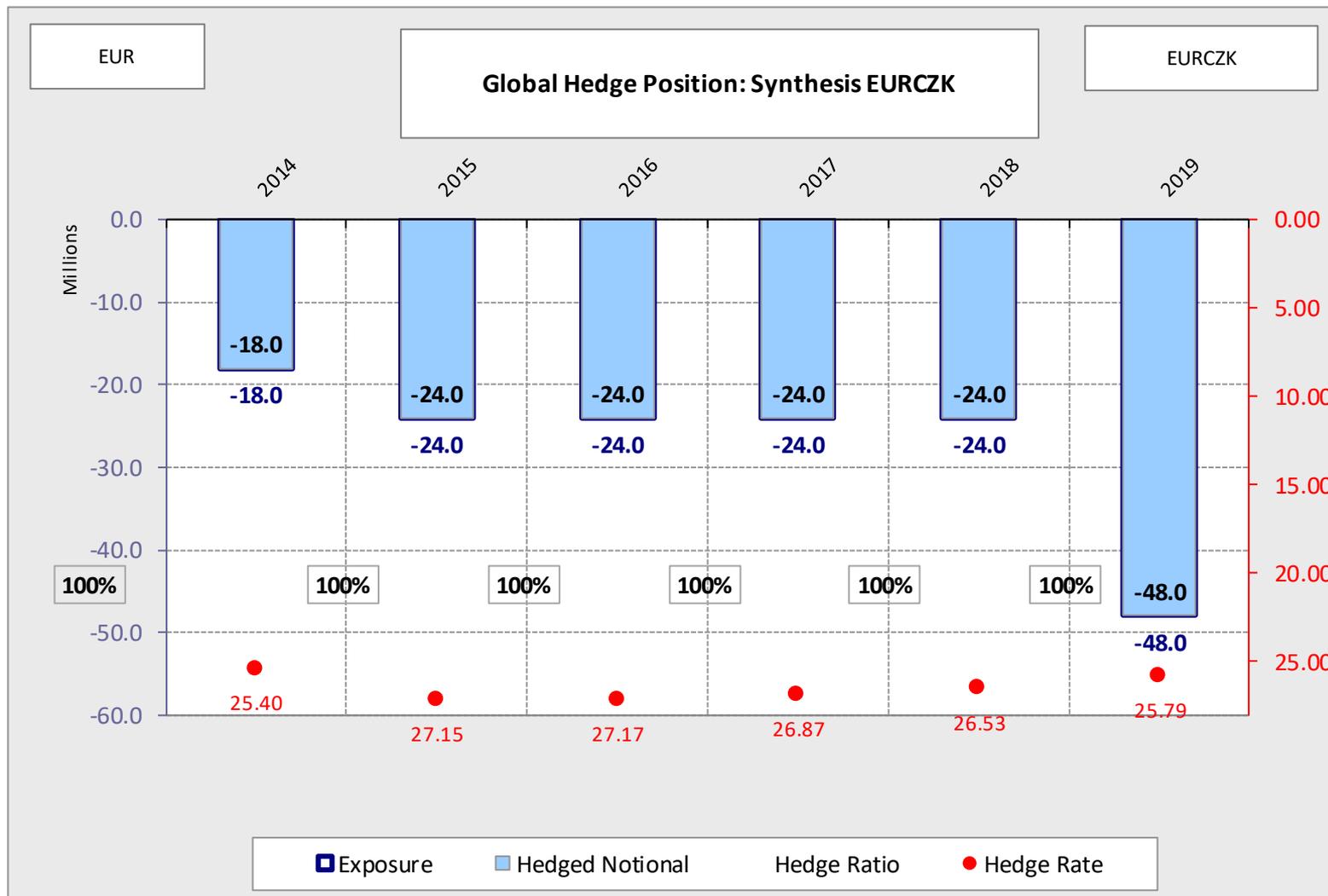
PORTEFEUILLE DE COUVERTURE FX		Fair Value (Euros)			Intrinsic Value (Euros)			Time Value (Euros)		
		TOTAL	EURCZK	EURUSD	TOTAL	EURCZK	EURUSD	TOTAL	EURCZK	EURUSD
Valorisation au 29/12/2017		40,995,139	1,134,288	39,860,852	39,381,883	1,134,288	38,247,596	1,613,256	0	1,613,256
Effet DEVISE		-18,198,835	-1,273,292	-16,925,543	-16,472,175	-913,860	-15,558,315	-1,295,165	0	-1,295,165
Effet VOLUME	lié aux couvertures échues	-11,816,018	-499,275	-11,316,743	-11,306,343	-499,275	-10,807,068	-509,674	0	-509,674
	lié aux nouvelles couvertures	-8,186,438	0	-8,186,438	-193,323	0	-193,323	-6,065,710	0	-6,065,710
	Total Effet VOLUME	-20,002,456	-499,275	-19,503,181	-11,499,666	-499,275	-11,000,391	-6,575,384	0	-6,575,384
Valorisation au 29/06/2018		2,793,848	-638,280	3,432,128	8,249,417	-638,280	8,887,697	-5,455,569	0	-5,455,569
TOTAL VARIATION		-38,201,291	-1,772,567	-36,428,724	-31,132,466	-1,772,567	-29,359,899	-7,068,825	0	-7,068,825

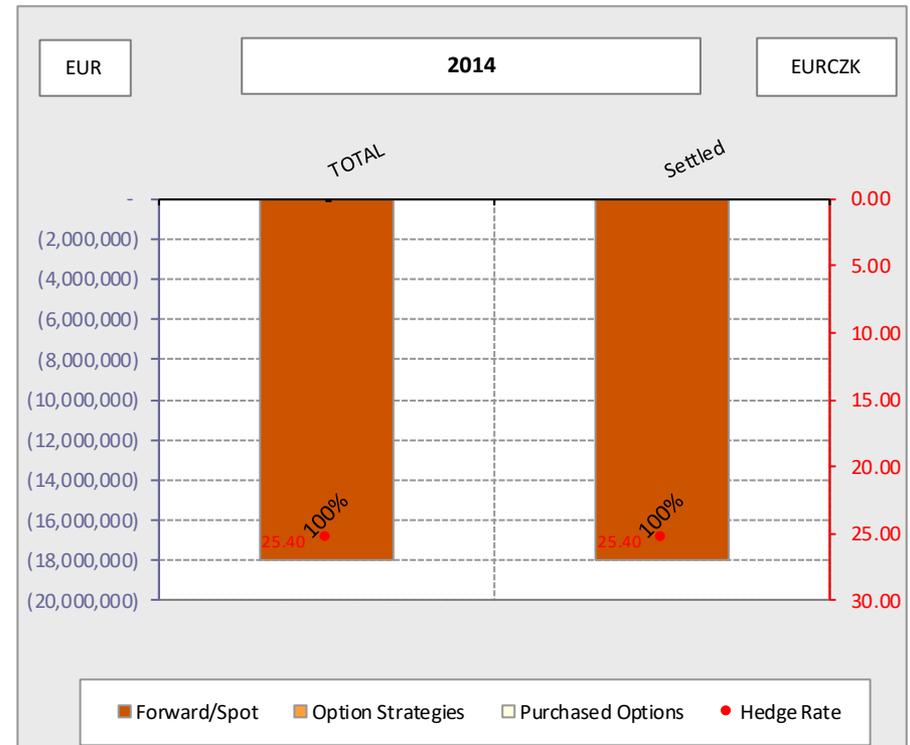
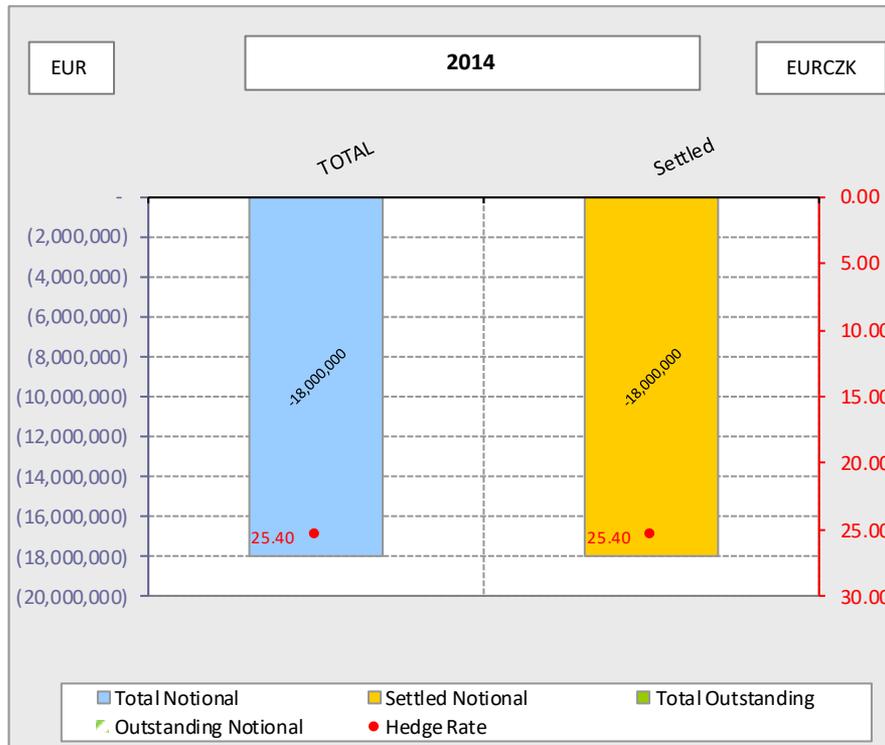
Detailed analysis by currency

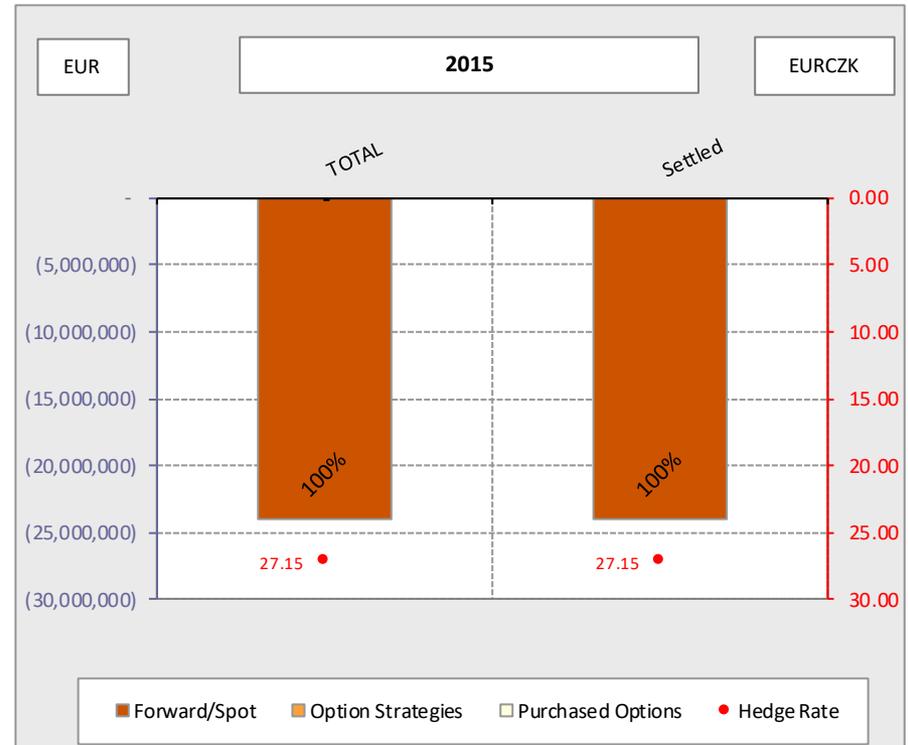
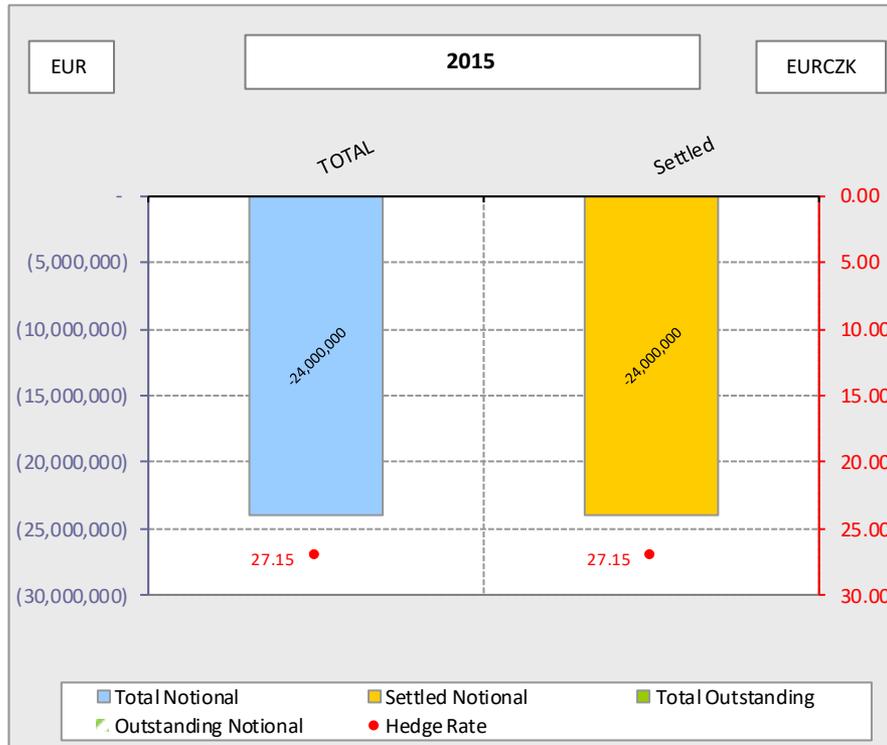
EURCZK - Historical & Planned



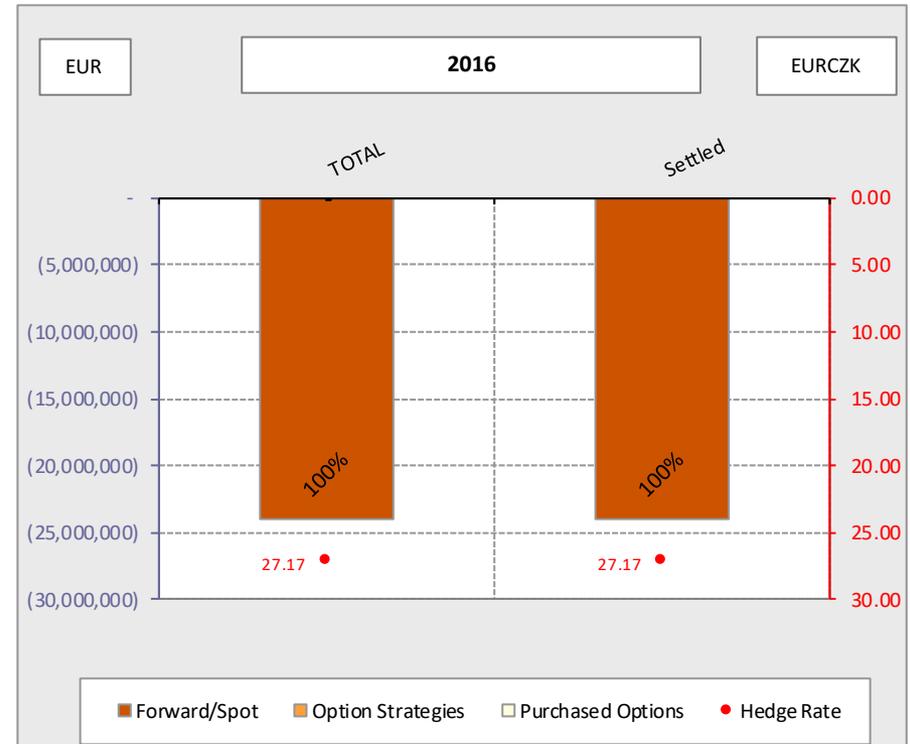
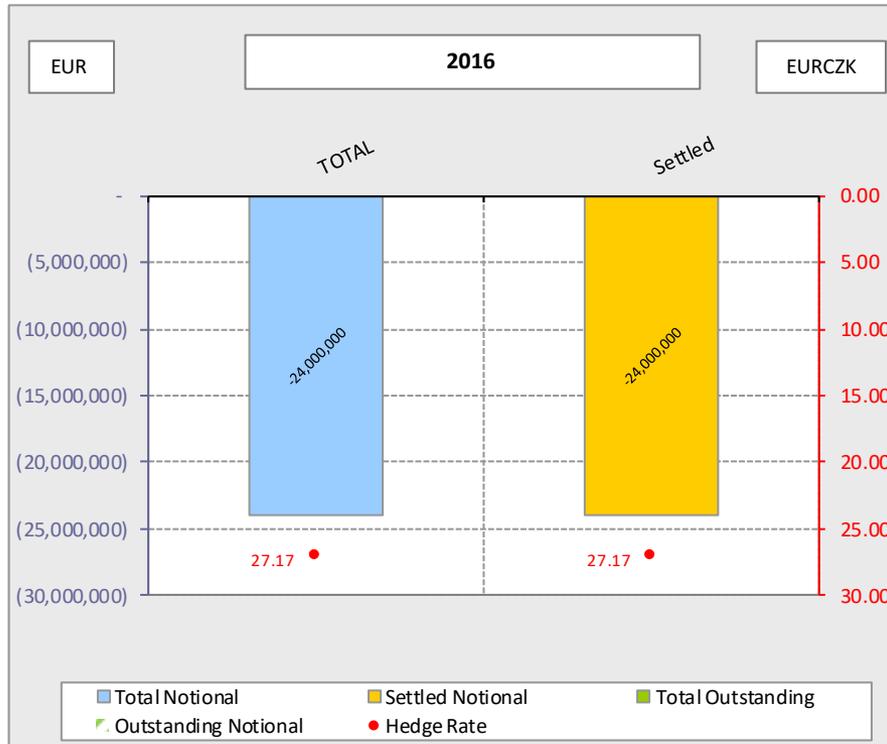
EURCZK - Synthesis



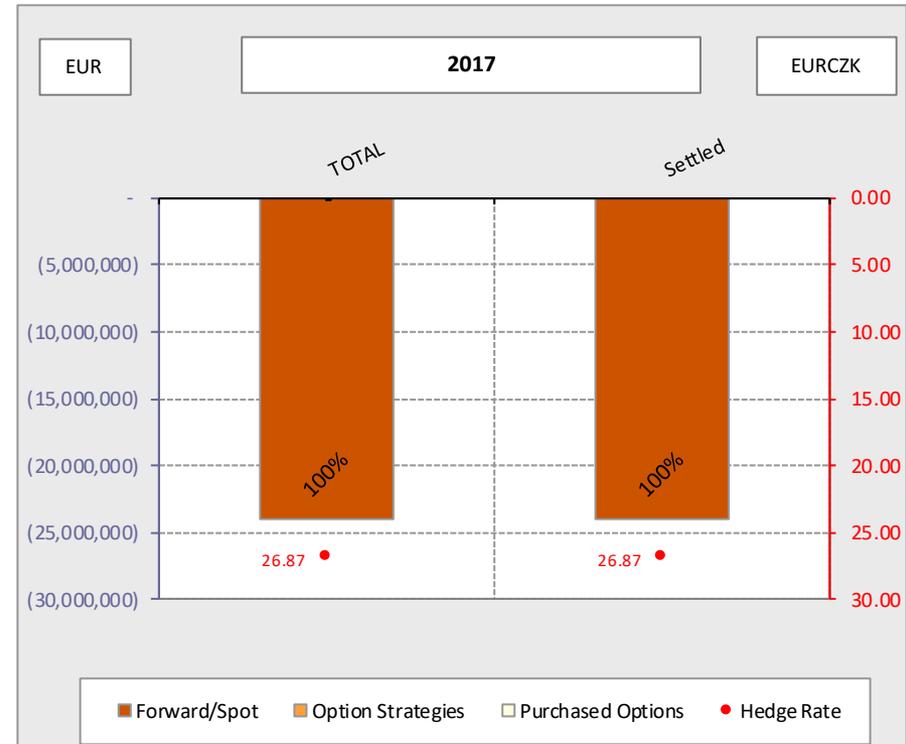
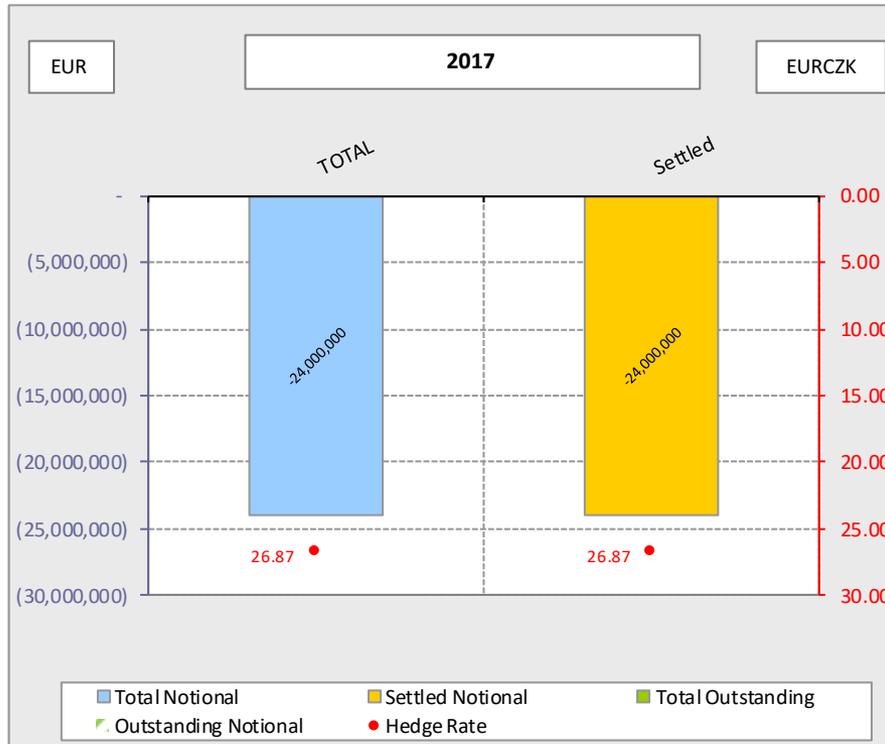


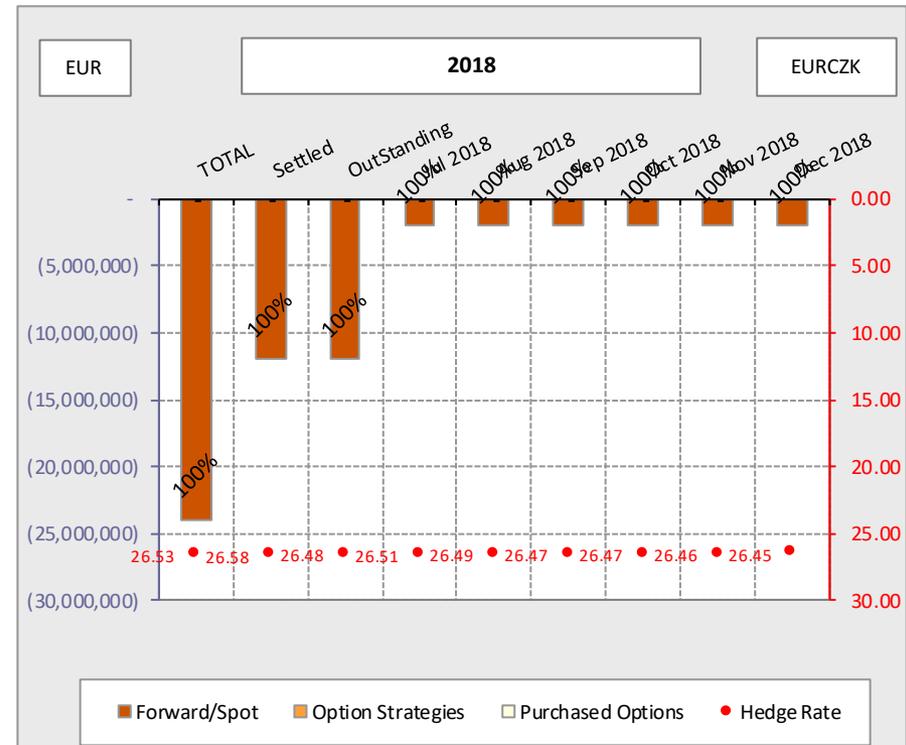
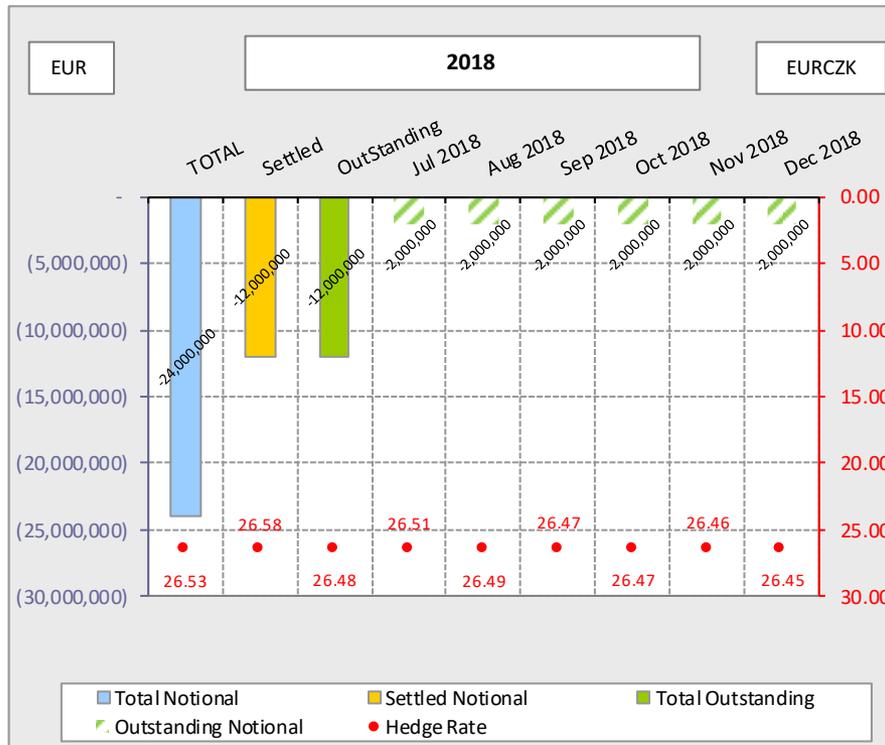


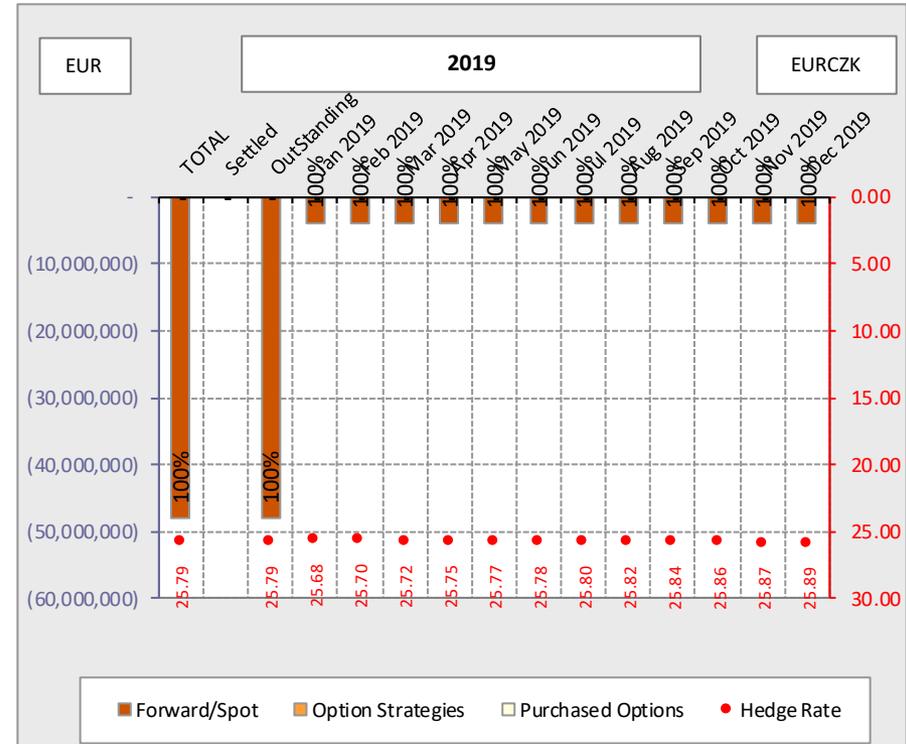
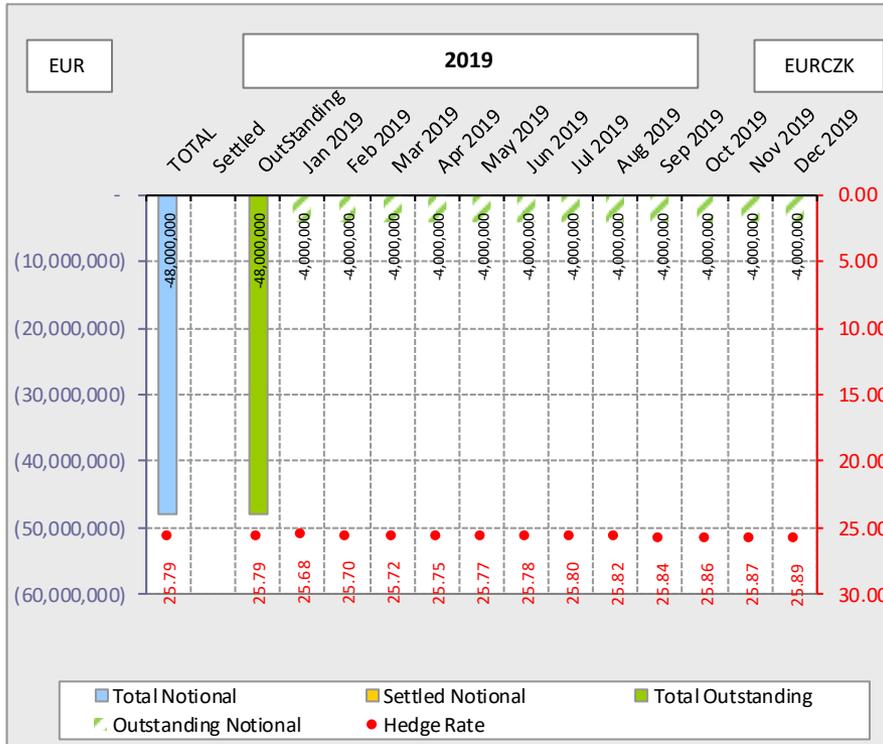
EURCZK - 2016



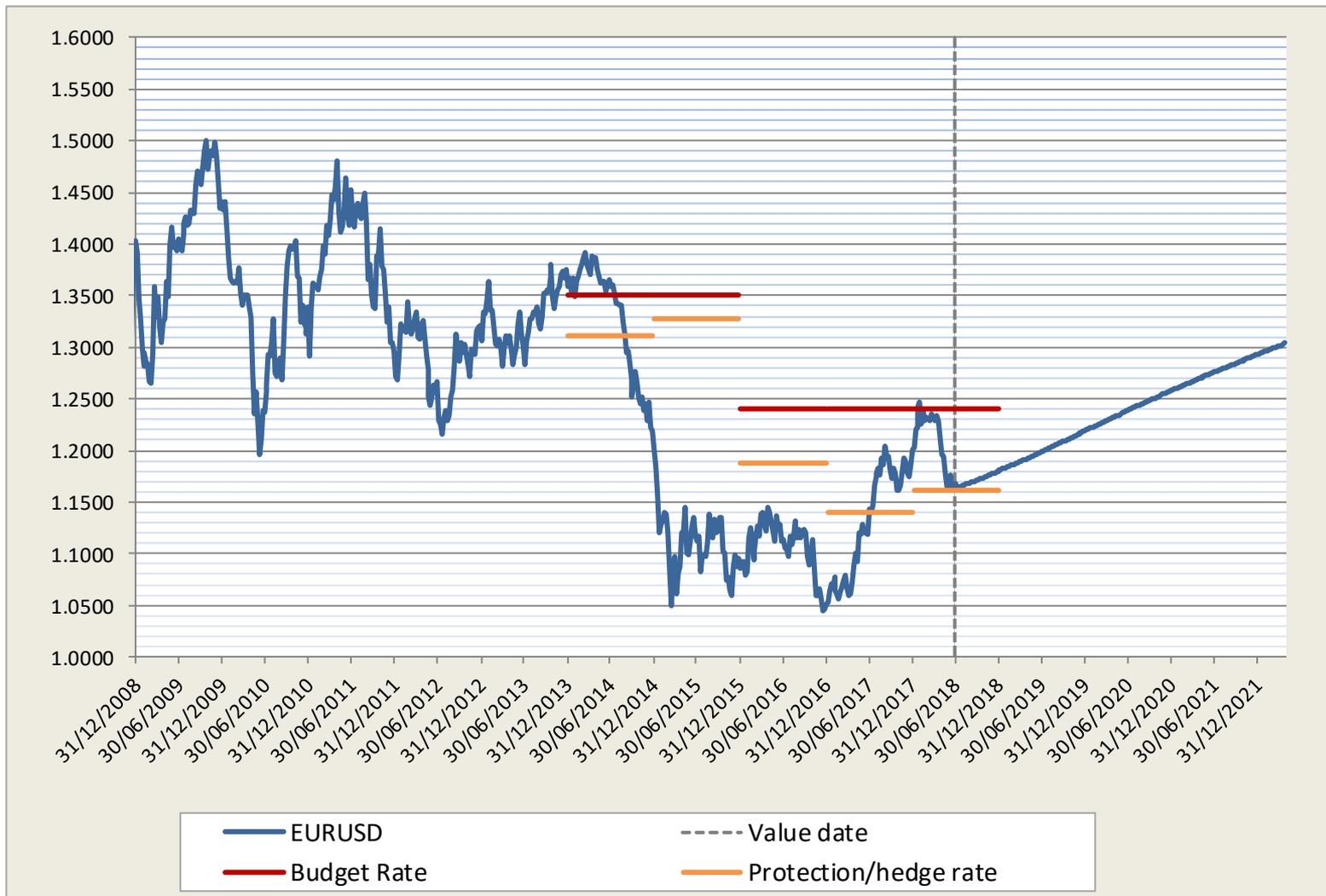
EURCZK - 2017



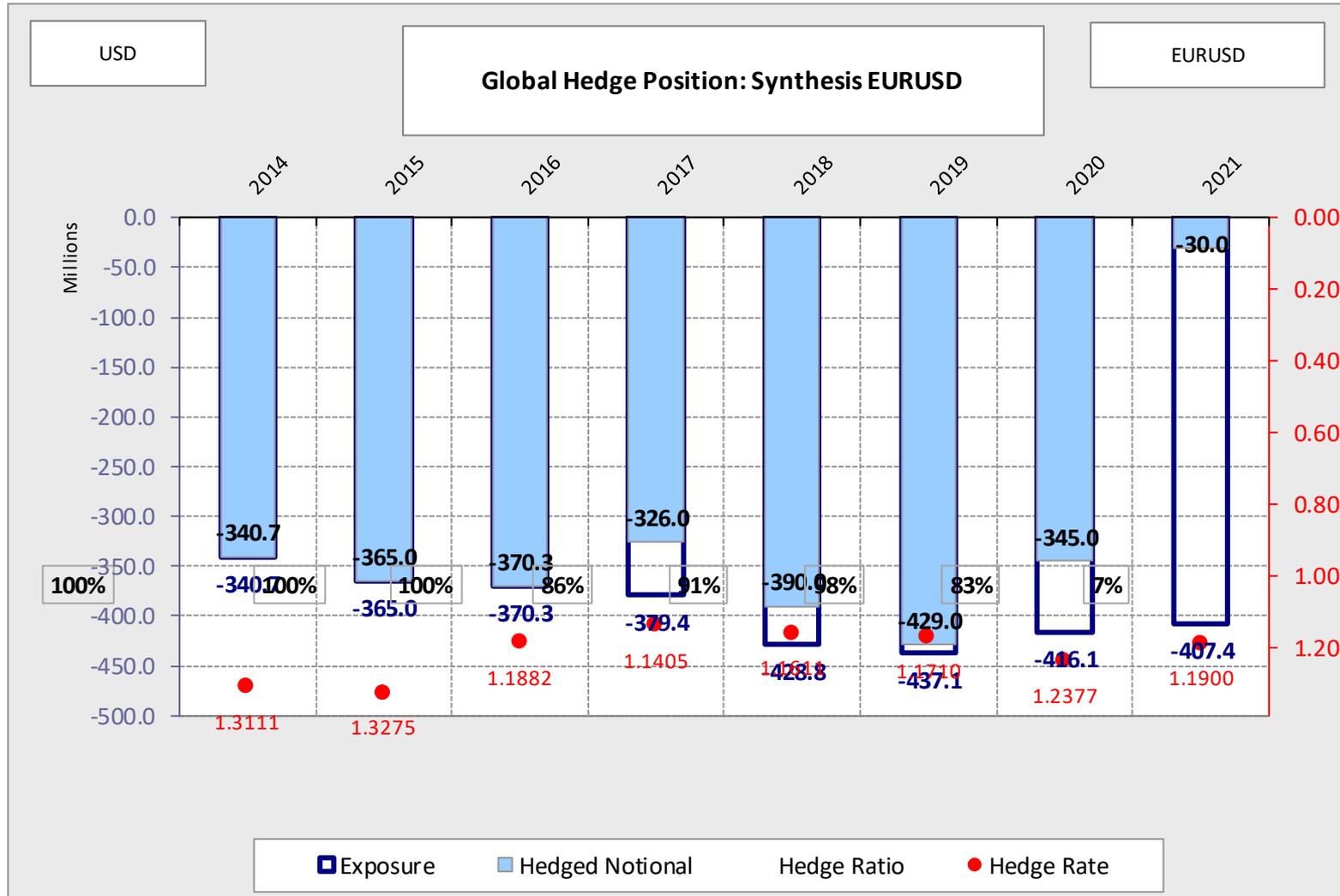




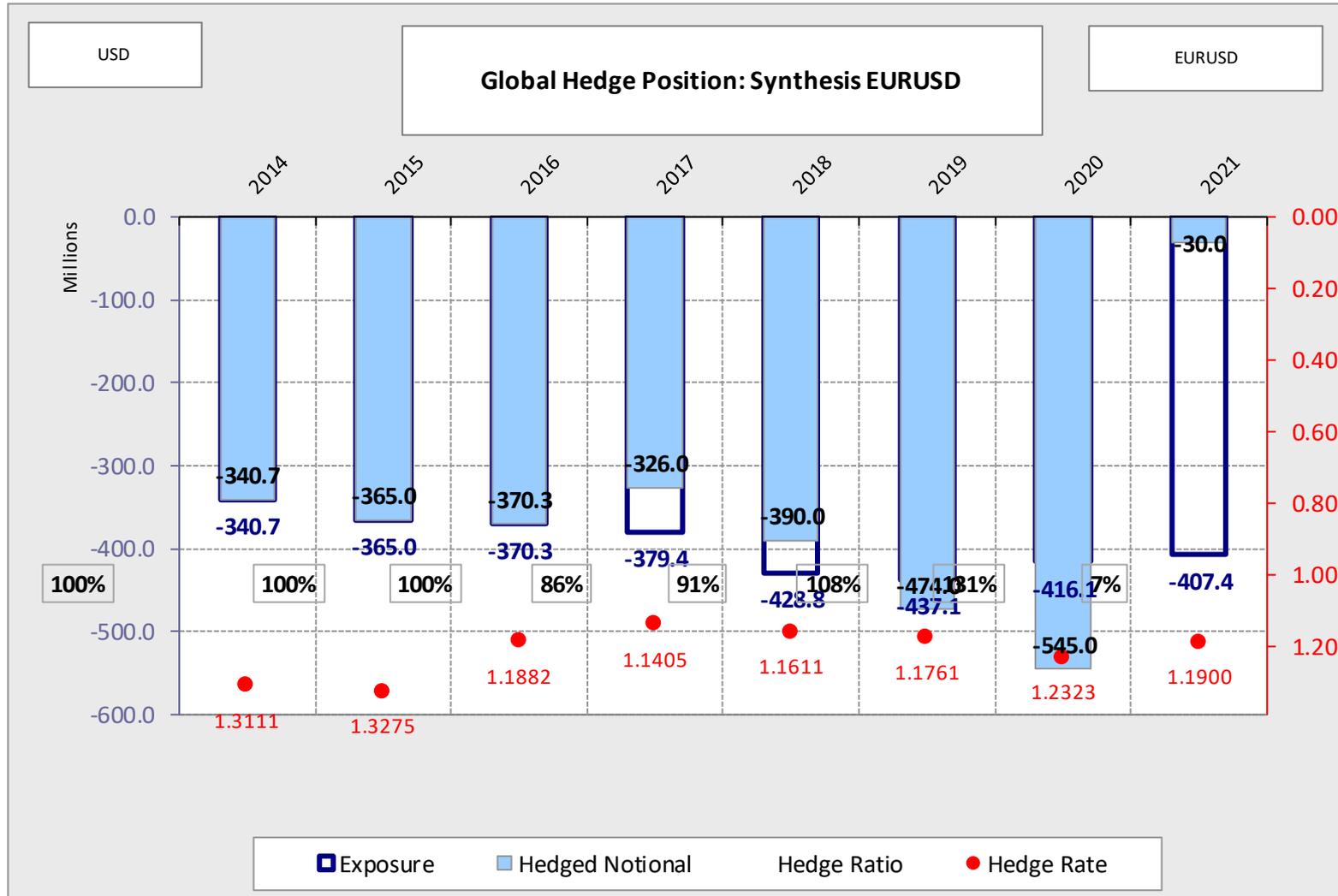
EURUSD - Historical & Planned

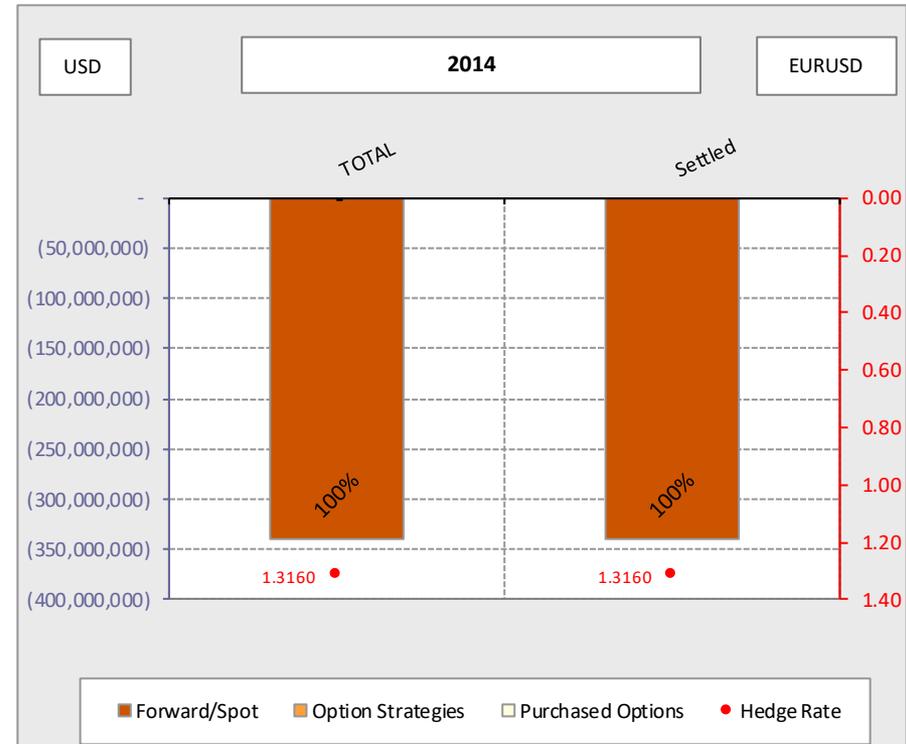


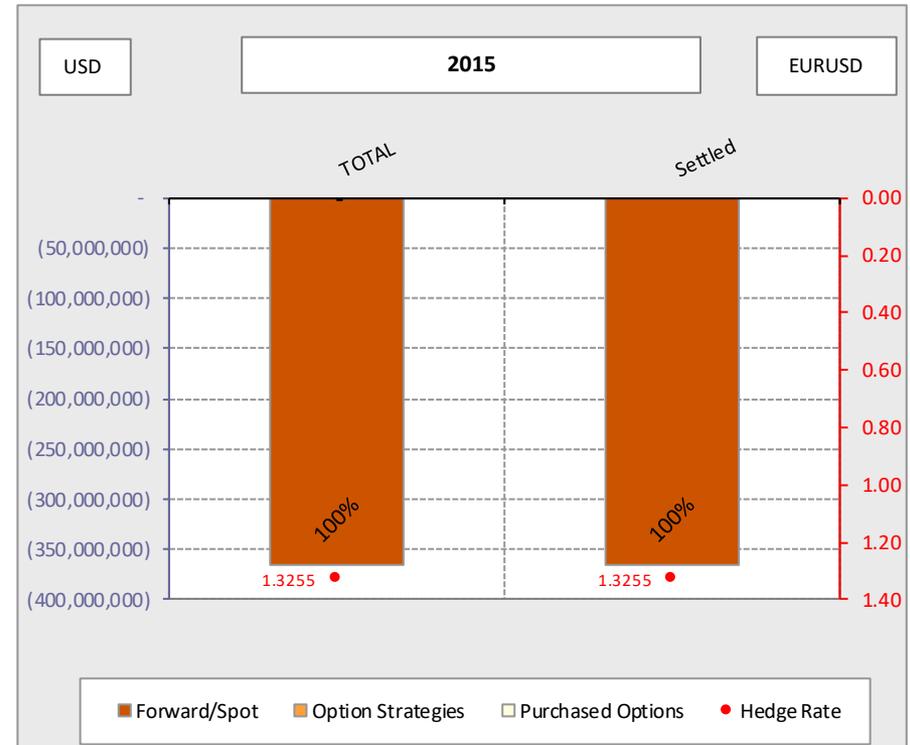
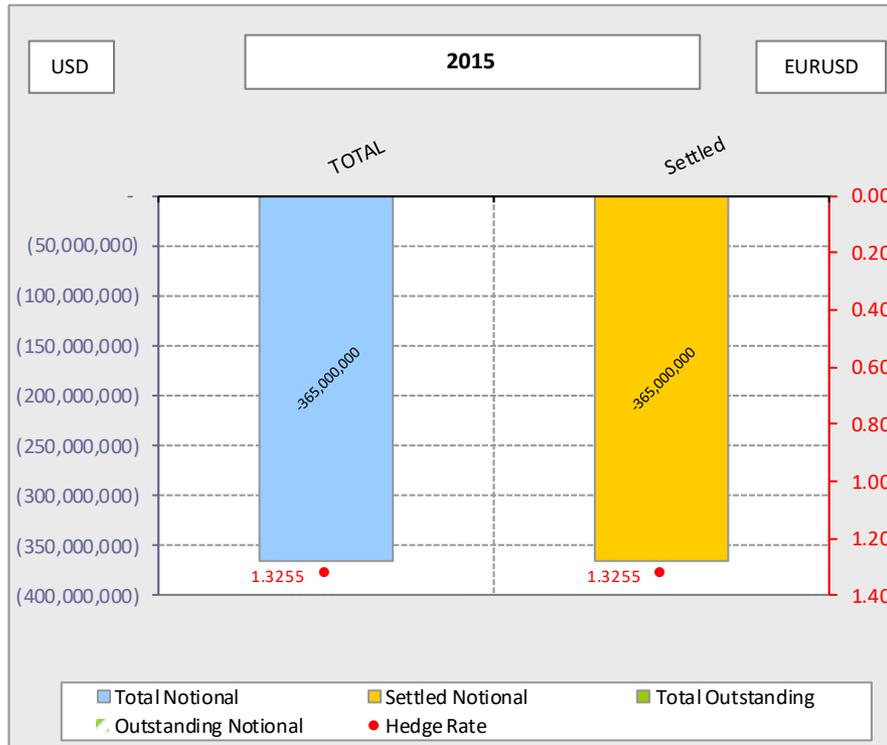
EURUSD - Synthesis

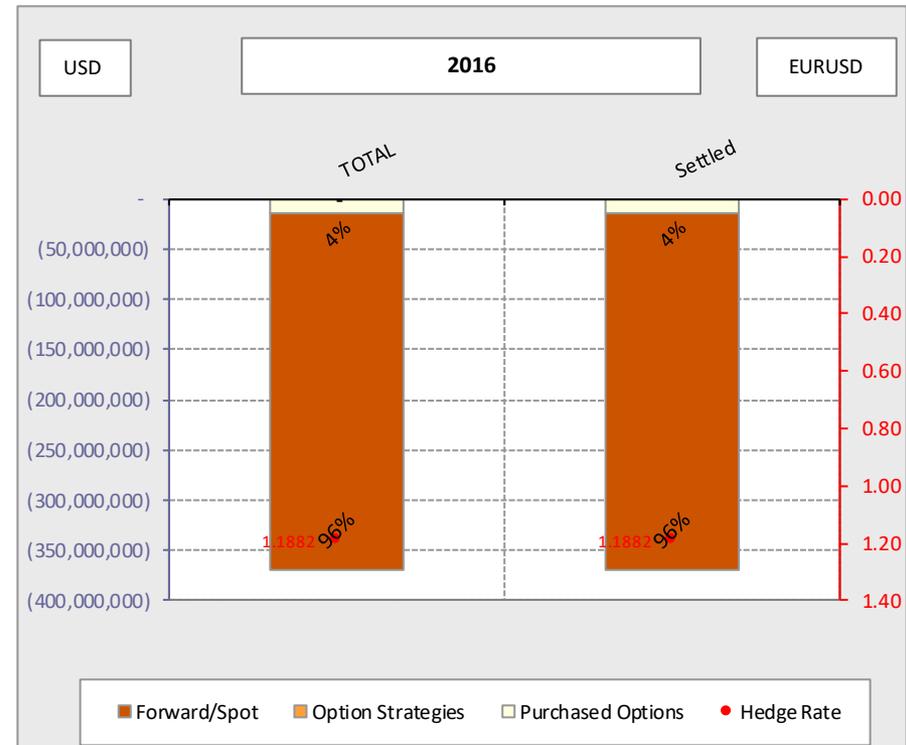
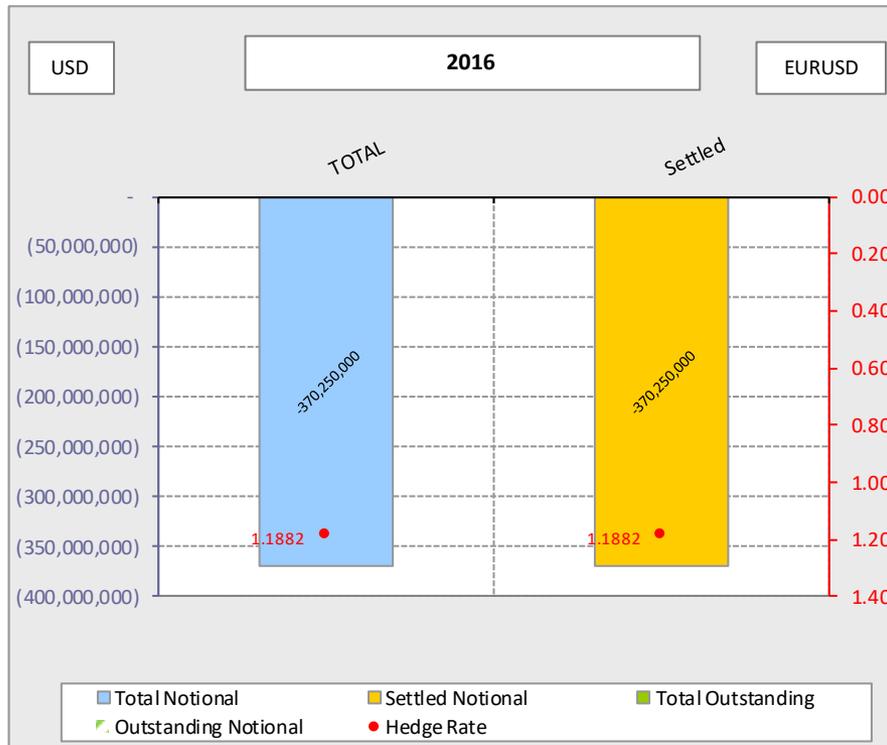


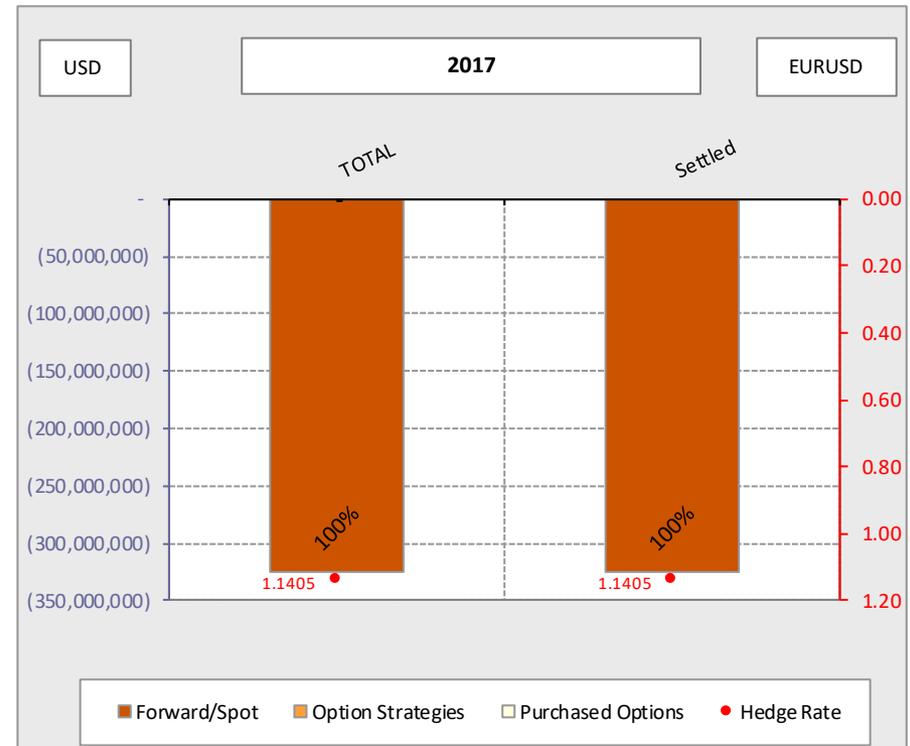
EURUSD - SynthesisMAX

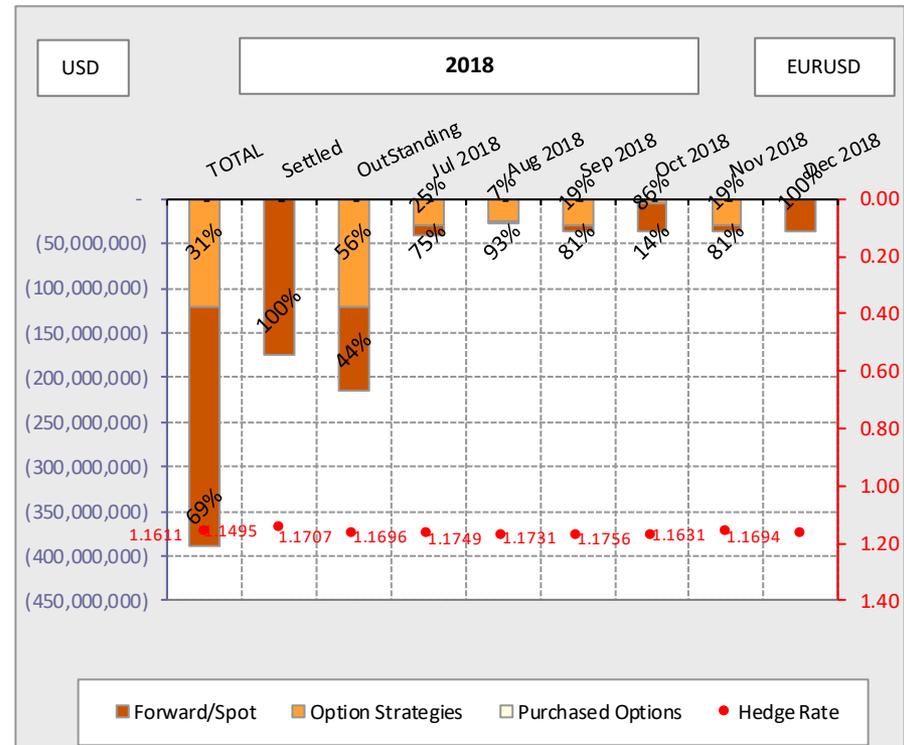
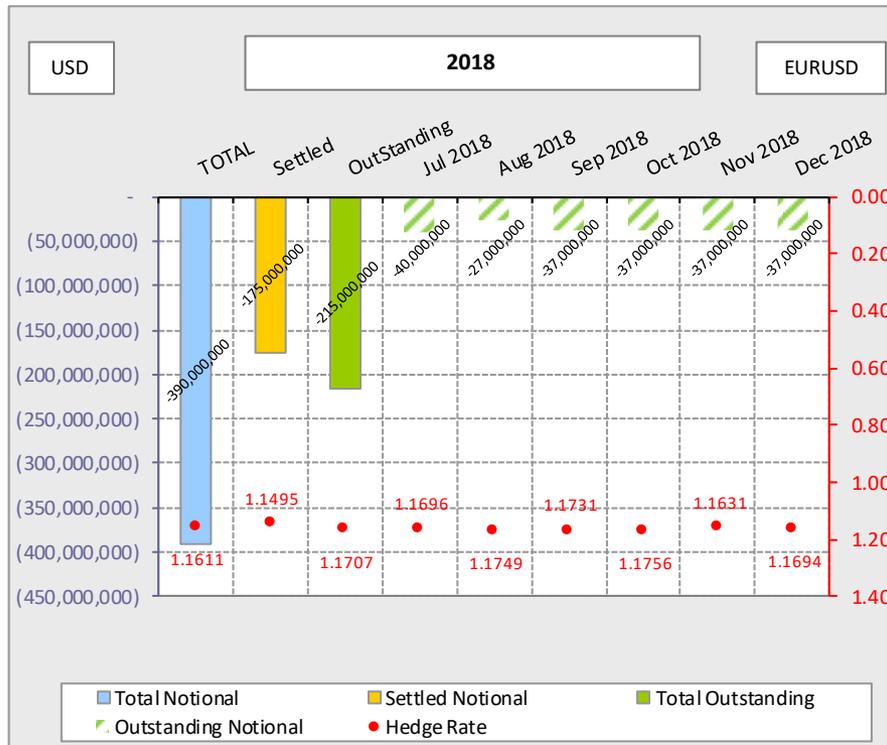




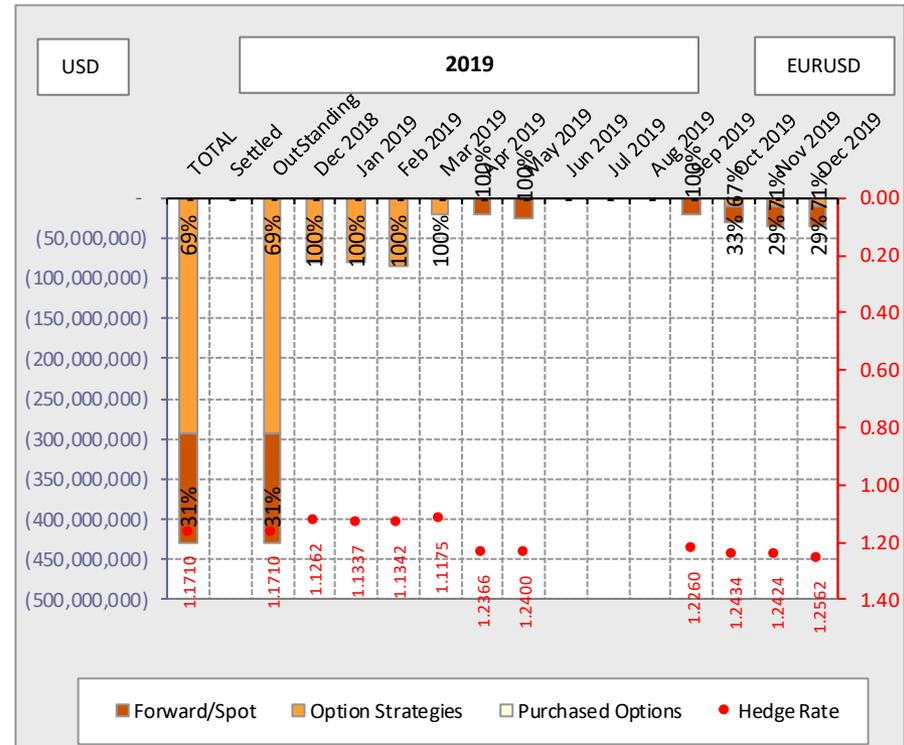
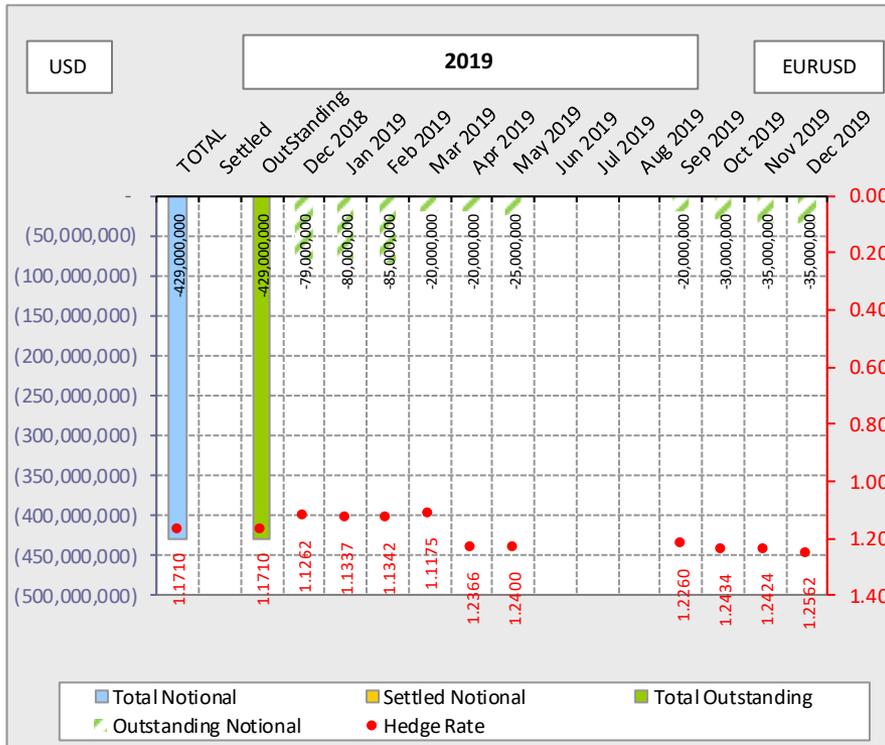




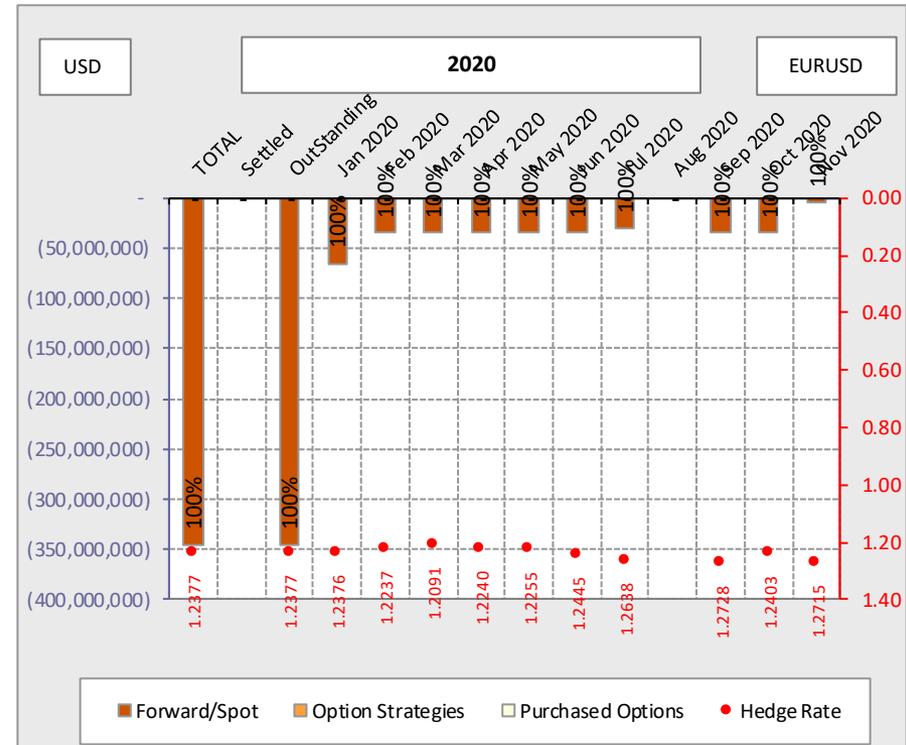
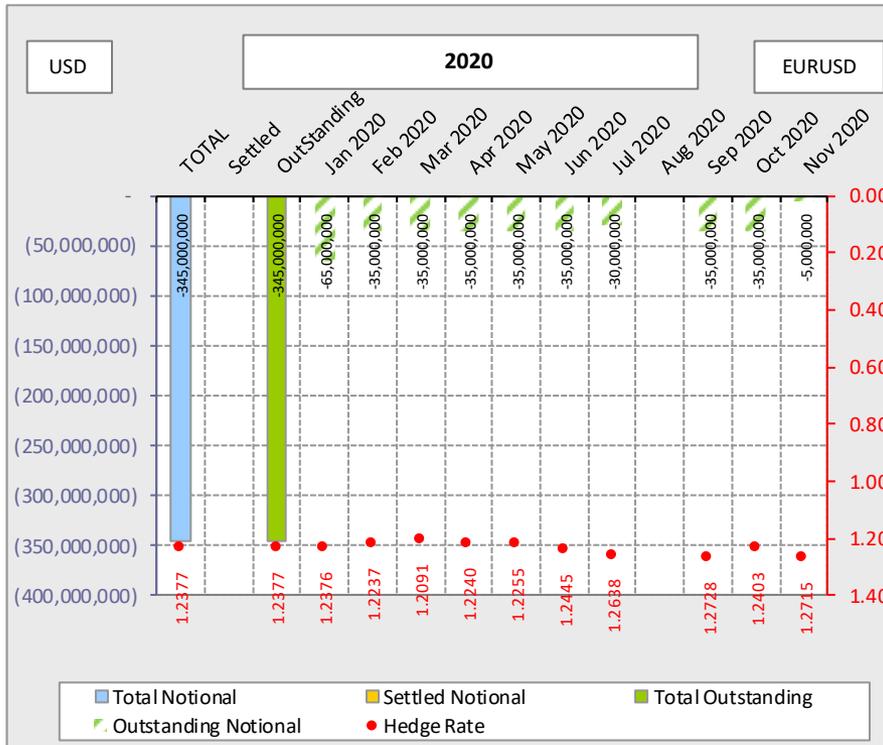




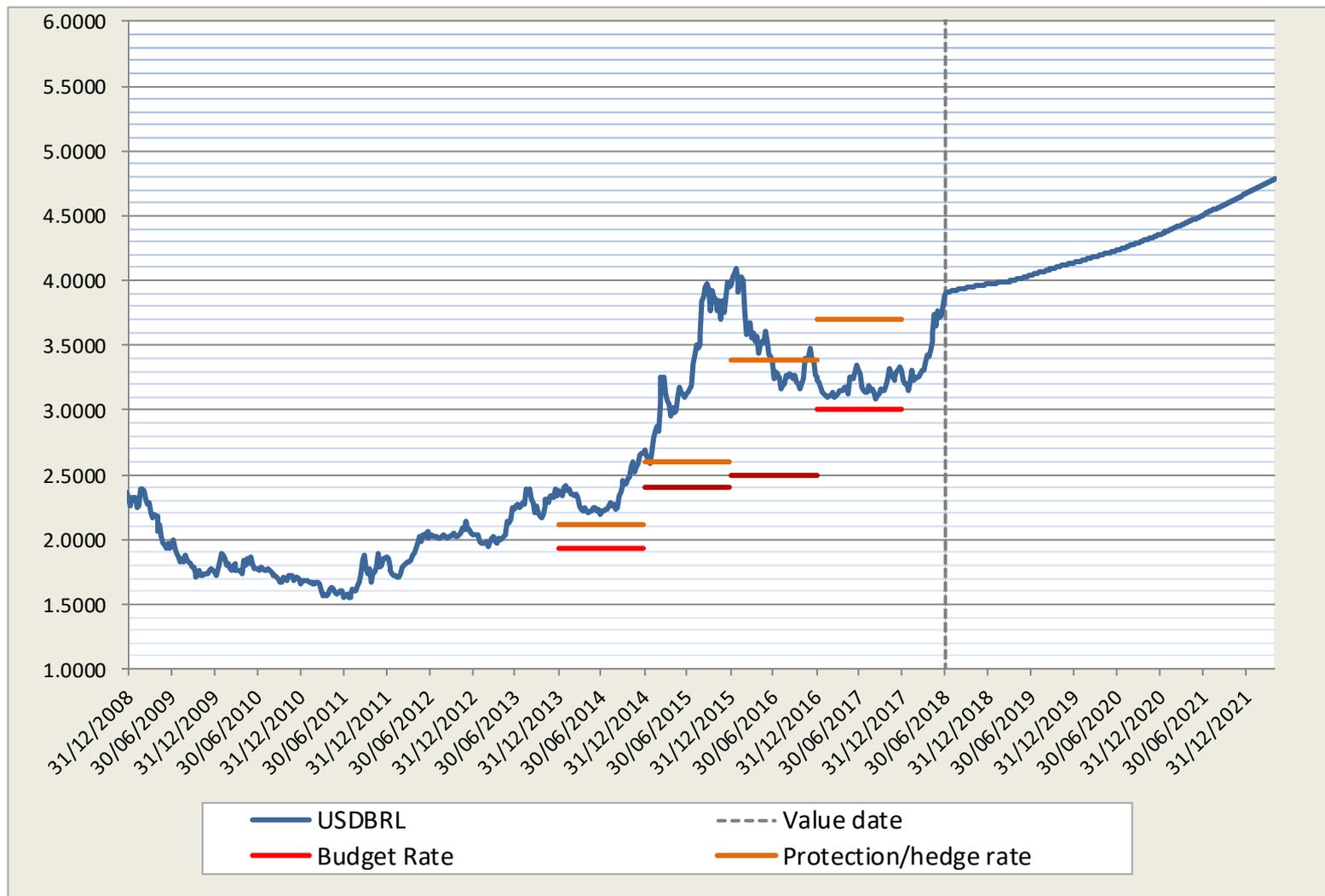
EURUSD - 2019



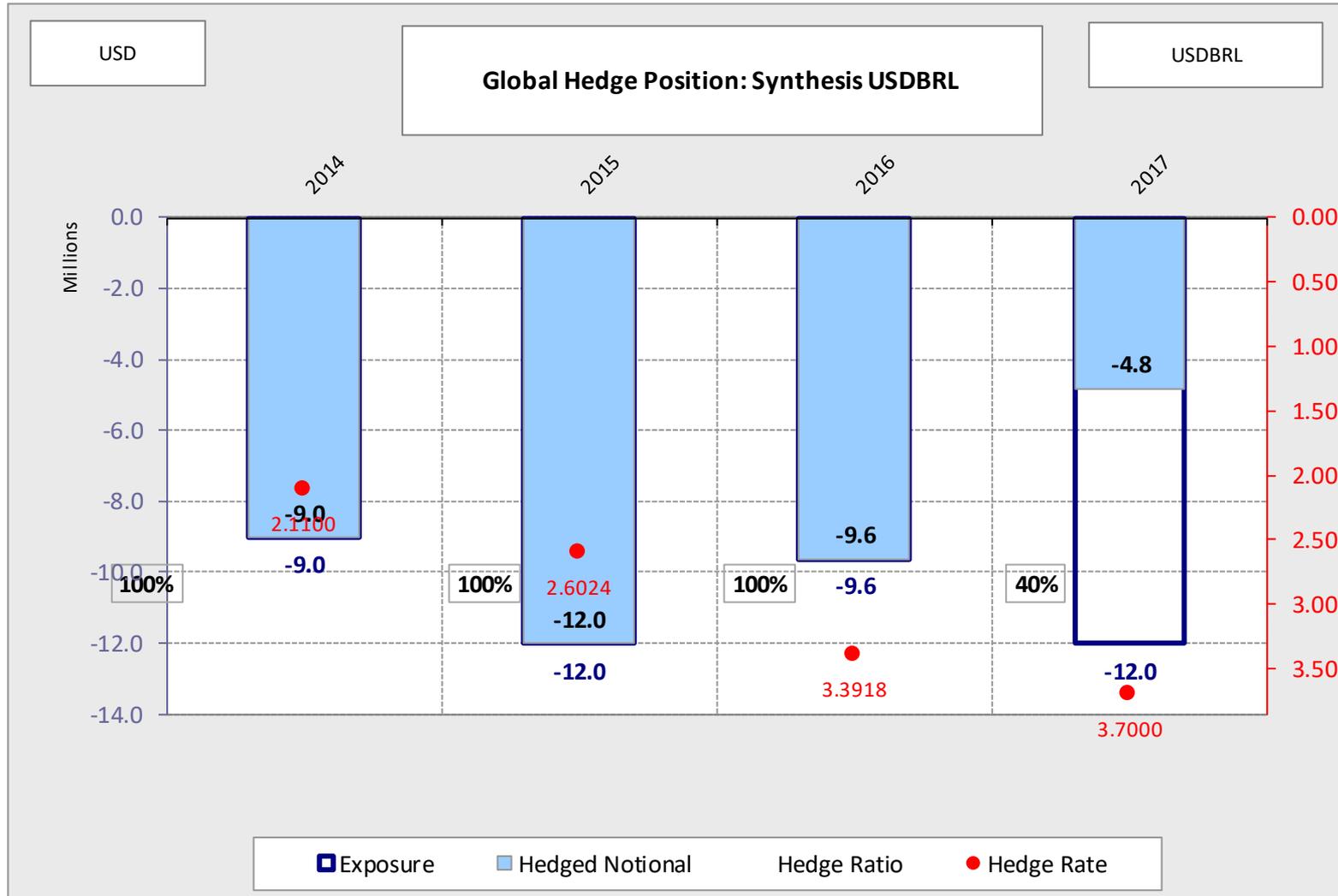
EURUSD - 2020

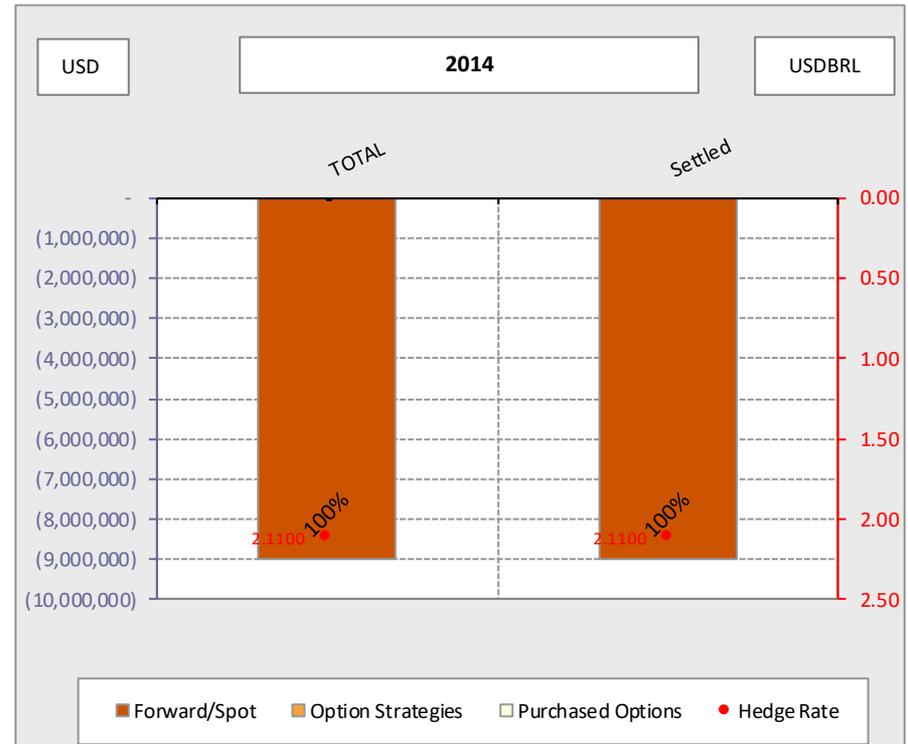
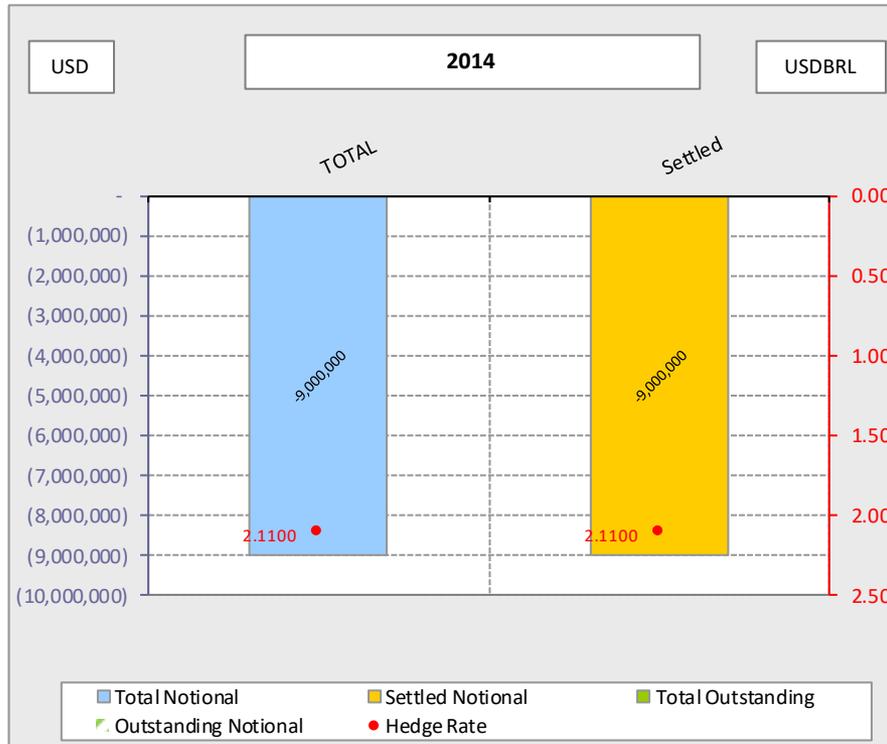


USDBRL - Historical & Planned

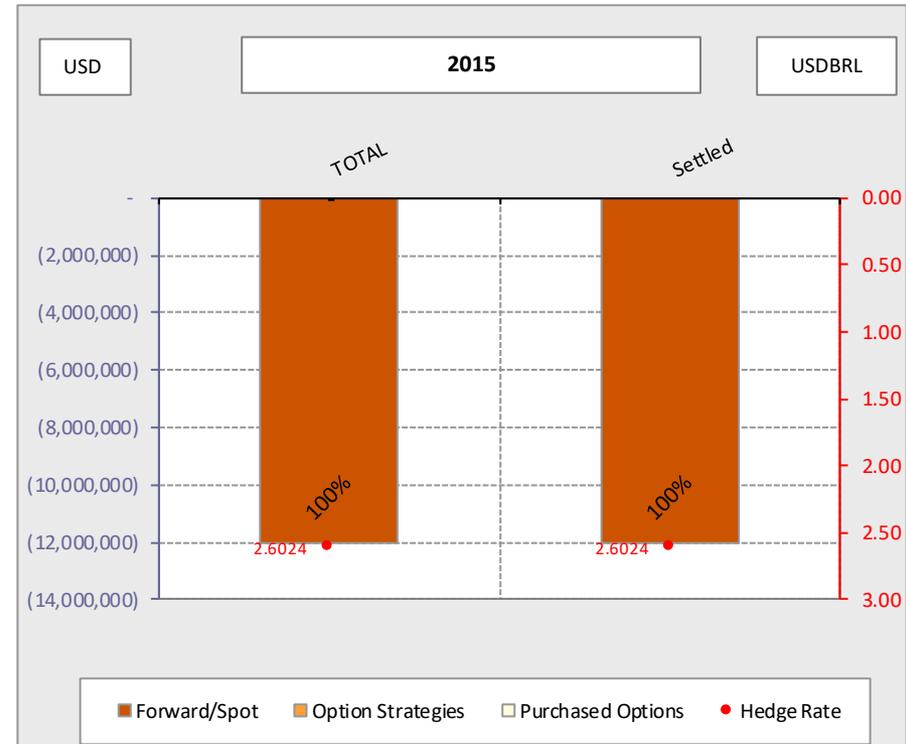
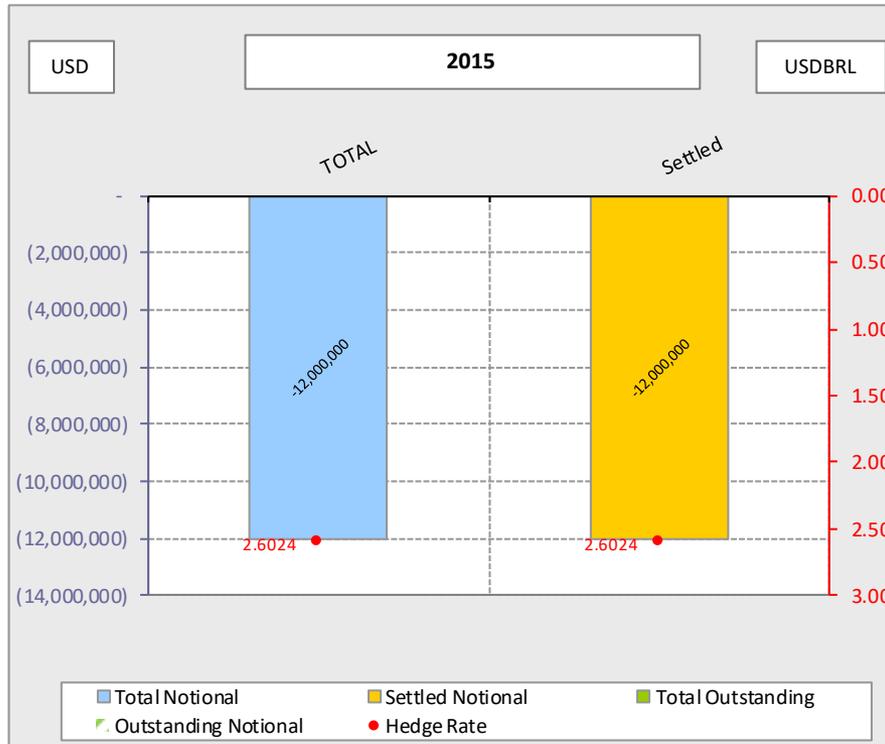


USDBRL - Synthesis

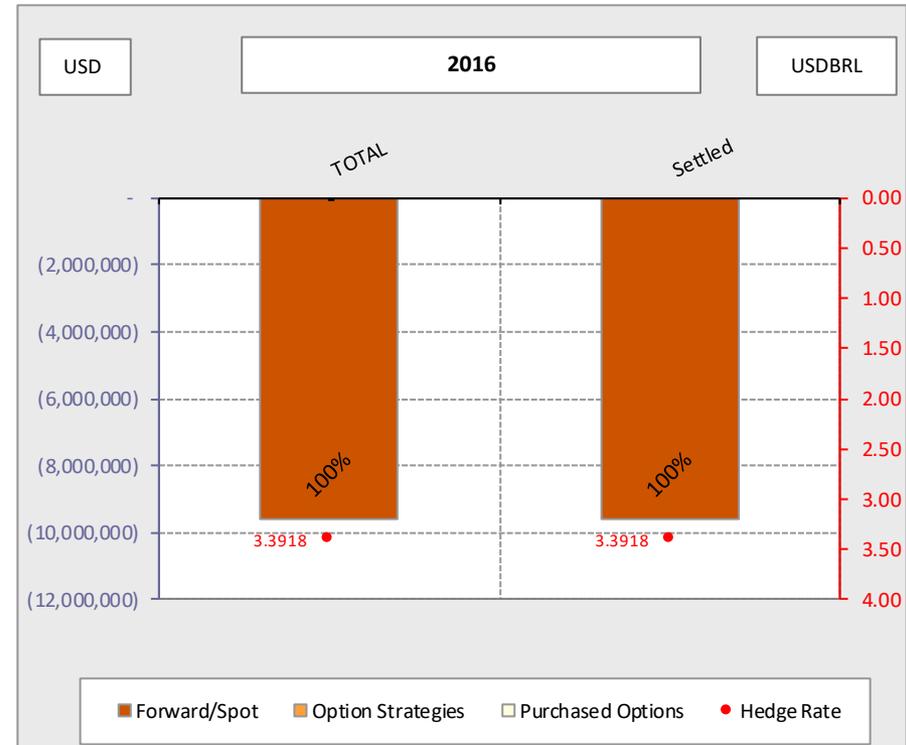
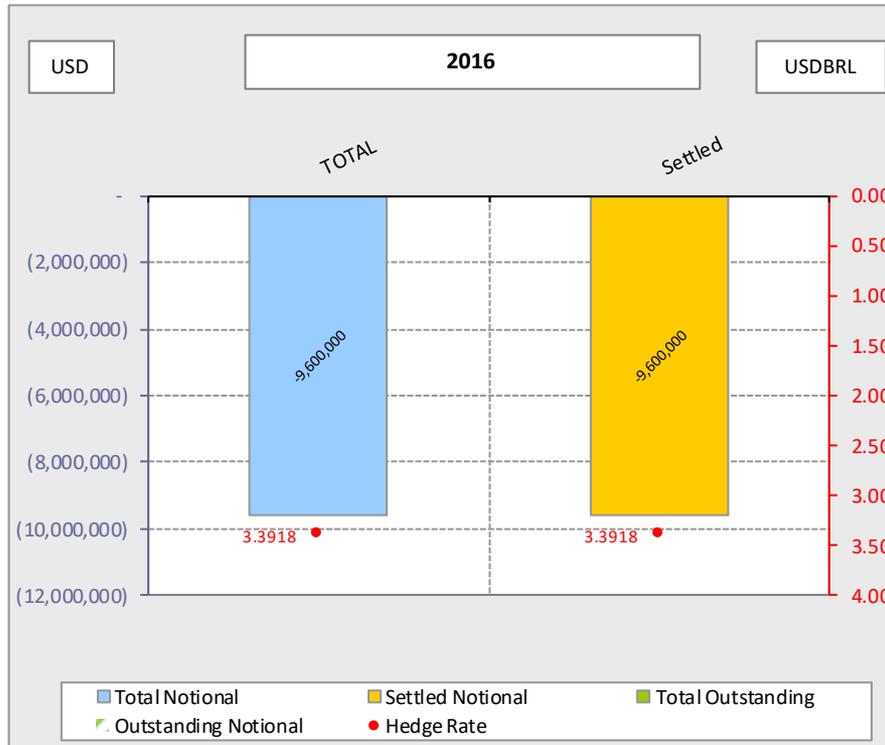


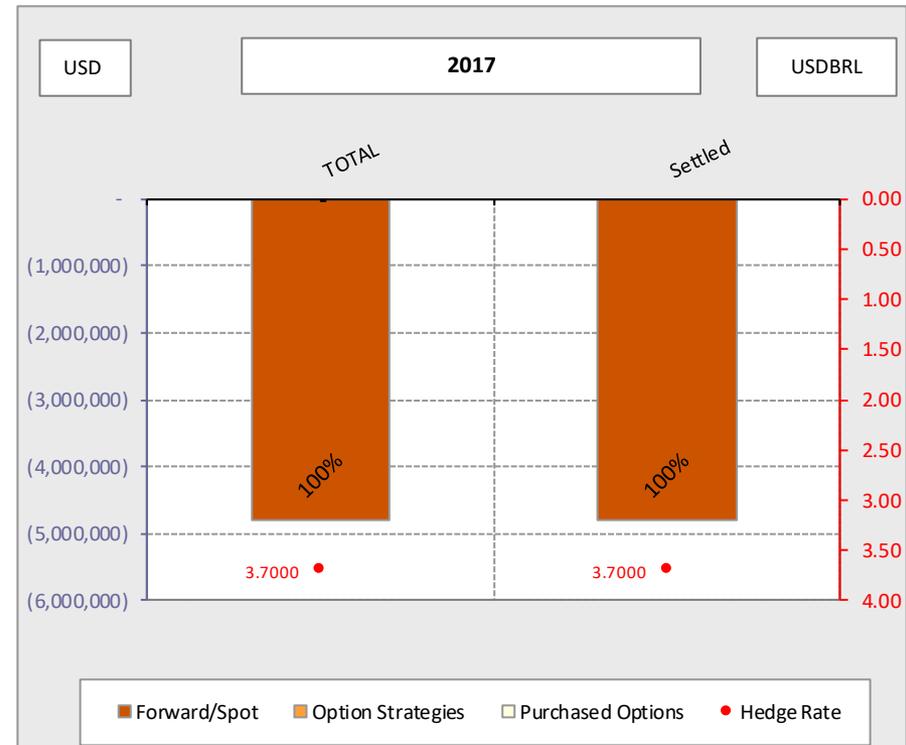


USDBRL - 2015

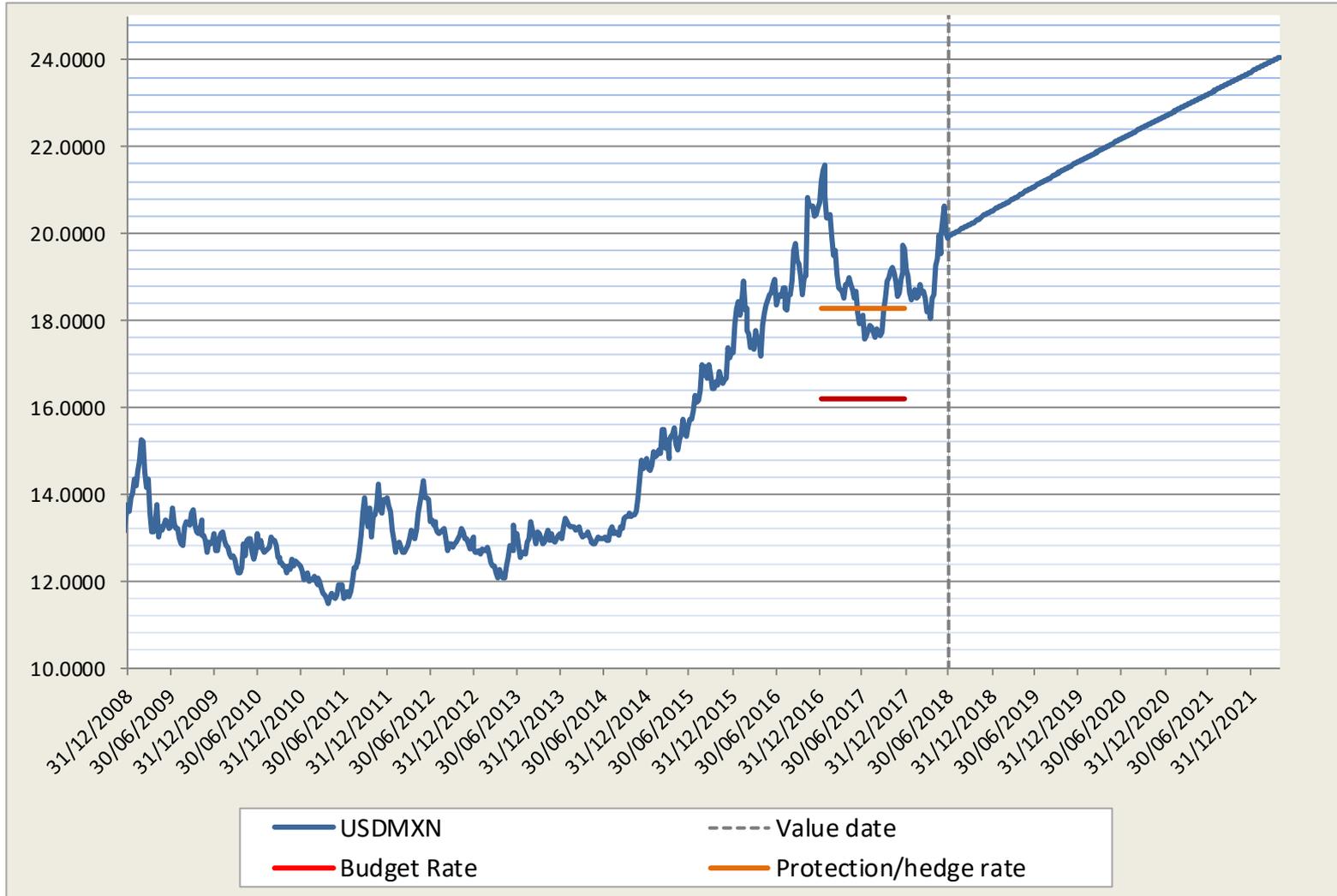


USDBRL - 2016

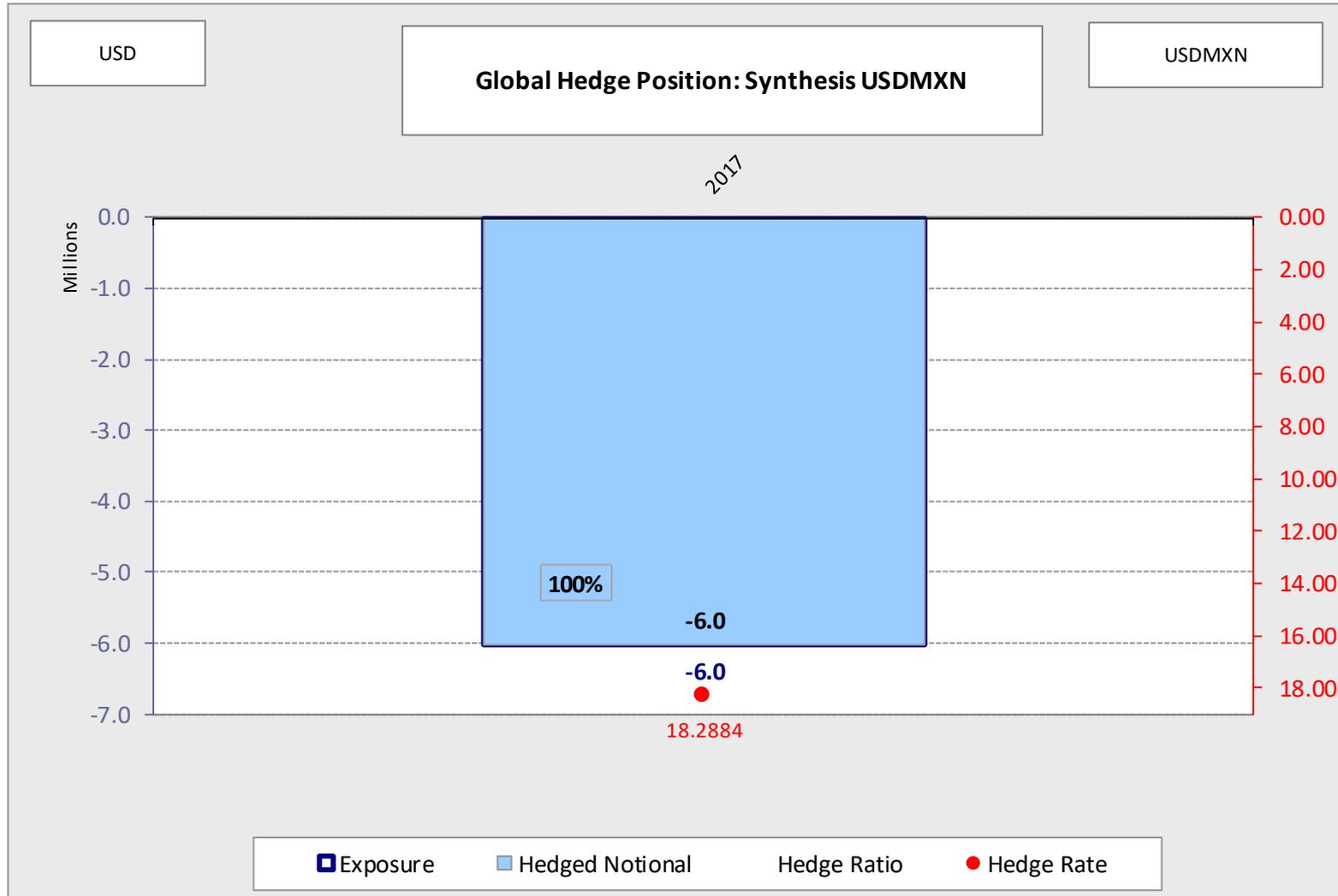




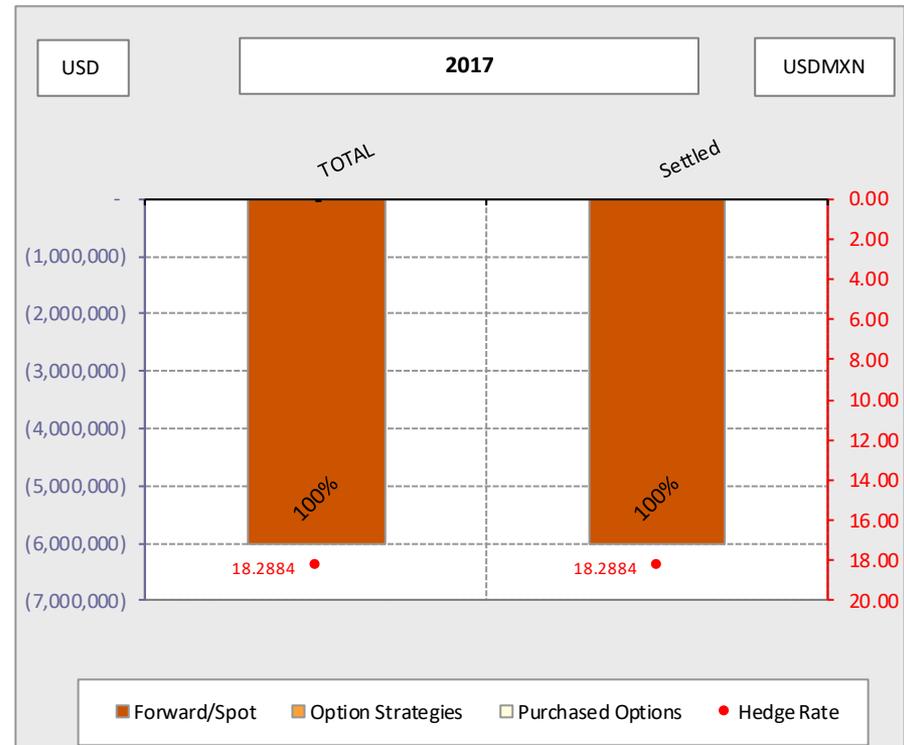
USDMXN - Historical & Planned



USDMXN - Synthesis



USDMXN - 2017



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